Mercedes-Benz Vans at a Glance
Edition 2018
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Mercedes-Benz Vans Profile

Mercedes-Benz Vans continued on its successful course of recent years, setting a new record for unit sales in 2017. Sales amounted to 401,000 units, surpassing the prior year’s result by twelve percent. At €13.2 billion, revenue was also higher than in the previous year (2016: €12.8 billion). EBIT totaled €1.2 billion, thus remaining at the high level of the prior year. Growth was primarily driven by the mid-size segment with the Vito van and the V-Class full size MPV. We are continuing to implement our “Mercedes-Benz Vans goes global” growth strategy by expanding our product range to include the X-Class — the first pickup from a premium manufacturer. Mercedes-Benz Vans’ future-oriented initiative “adVANce” has delivered its first concrete results, and the division is systematically forging ahead with its transformation from a vehicle manufacturer into a supplier of holistic transportation and mobility solutions for cargo and passengers. Among other things, Mercedes-Benz Vans plans to electrify its commercial fleet, beginning with the Vito in the second half of 2018. It will be followed by the all-electric eSprinter in 2019.
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In 2016 Mercedes-Benz Vans launched the strategic future-oriented initiative adVANce in order to transform itself from a division that only manufactures globally successful vans to a provider of holistic transportation and mobility solutions. adVANce brings together activities from a variety of areas and now consists of five innovation fields.

1. **DIGITAL@VANS**
   At digital@vans, the focus is on connectivity and the digital networking of our vehicles. We are using state-of-the-art connectivity features to turn our vehicles into active participants in the Internet of Things so that our customers can use digital and value-added services in order to improve the efficiency of their daily business.

2. **SOLUTIONS@VANS**
   At solutions@vans, we are developing hardware-based solutions that make our customers’ daily business operations more efficient. For example, we are developing automated shelving and loading systems and integrating technologies that make our customers’ work easier.

3. **RENTAL@VANS**
   rental@vans consists of innovative rental models that use a pay-per-use approach to provide mobility on demand. We offer our customers solutions that are specifically adapted to their respective needs.

4. **SHARING@VANS**
   At sharing@vans, we are developing and promoting new concepts for passenger transportation. We are working together with partners to offer solutions for inner-city mobility — simple, comfortable, and always available, as well as being economically and environmentally appropriate.

5. **eDRIVE@VANS**
   At eDrive@vans, we are developing a holistic approach to electric mobility that goes way beyond the vehicle itself. In addition to offering an all-electric drive system, we are focusing on other topics such as the infrastructure and customer service.
Facts & figures

Revenue | 2017 | 2016
---|---|---
| 13,164 | 12,835 |
EBIT | 1,181 | 1,170 |
Investment in property, plant and equipment | 710 | 373 |
Research and development expenditure | 565 | 442 |
thereof capitalized development expenditure | 310 | 238 |

Amounts in millions of EUR

Sales (units)

| 2017 | 2016 |
---|---|
Total | 401,025 | 359,096 |
EU30⁠| 273,297 | 249,860 |
thereof Germany | 105,781 | 96,130 |
NAFTA | 44,815 | 43,354 |
thereof United States | 34,158 | 33,749 |
Latin America (excluding Mexico) | 16,378 | 12,497 |
Asia | 33,641 | 22,526 |
thereof China | 23,801 | 13,636 |
Other markets | 32,894 | 30,859 |

⁠European Union, Switzerland, and Norway

Mercedes-Benz Vans employees (December 31)

| | Vans’ share | by location |
---|---|---|
Stuttgart | 2,659 | – |
Düsseldorf | 6,596 | 6,638 |
Ludwigsfelde | 1,957 | 1,957 |
Vitoria (Spain) | 5,307 | 5,307 |
González Catán (Argentina) | 1,993 | 1,993 |
North Charleston (USA) | 397 | 397 |

The most important markets of Mercedes-Benz Vans (units)

| 2017 | 2016 |
---|---|
1. Germany | 105,800 | 96,100 |
2. United Kingdom | 41,000 | 36,700 |
3. United States | 34,200 | 33,700 |
4. China | 23,800 | 13,600 |
5. France | 22,100 | 22,200 |
6. Spain | 14,300 | 12,900 |
7. Netherlands | 13,500 | 13,000 |
8. Italy | 11,300 | 10,100 |
9. Belgium/Luxembourg | 10,500 | 9,200 |
10. Turkey | 9,300 | 8,100 |
Production Locations

**Düsseldorf, Germany**
- **Number of employees:** 6,469
- Body shop and assembly plant, Mercedes-Benz Sprinter

**Stuttgart, Germany**
- **Number of employees:** 2,225
- Central functions, including development

**North Charleston, South Carolina, USA**
- **Number of employees:** 211
- Assembly plant, Mercedes-Benz Sprinter, Metris

**Fuzhou, China**
- **Number of employees:** 1,439
- Fujian Benz Automotive Corporation, joint venture between Mercedes-Benz Vans, Fujian Motor Group and BAIC Motor.
- Body shop and assembly plant, Mercedes-Benz Sprinter, Vito, V-Class

**Barcelona, Spain**
- Strategic alliance with Renault-Nissan
- Body shop and assembly plant, Mercedes-Benz X-Class

**Yaroslavl, Russia**
- Made-to-order production by YaMZ (Yaroslavl Motor Plant)
- Engine production, Mercedes-Benz Sprinter Classic

**Ludwigsfelde, Germany**
- **Number of employees:** 1,901
- Body shop and assembly plant, Mercedes-Benz Sprinter

**Vitoria, Spain**
- **Number of employees:** 4,982
- Body shop and assembly plant, Mercedes-Benz Vito, V-Class, Marco Polo

**González Catán, Argentina**
- **Number of employees:** 1,757
- Body shop and assembly plant, Mercedes-Benz Sprinter, Vito

**Maubeuge, France**
- Strategic alliance with Renault-Nissan
- Body shop and assembly plant, Mercedes-Benz Citan

**Barcelona, Spain**
- Montajes y Estampaciones Metalicas, joint venture between Mercedes-Benz Vans and Grupo Estampaciones Sabadell
- Underbody assembly for the Mercedes-Benz Vito, V-Class, Marco Polo

**Nizhny Novgorod, Russia**
- Made-to-order production by GAZ (Gorky Automobile Plant)
- Body shop and assembly plant, Mercedes-Benz Sprinter Classic
Product Range of Mercedes-Benz Vans

Mercedes-Benz Citan

<table>
<thead>
<tr>
<th>Permissible gross mass</th>
<th>1.81 to 2.2 t</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wheelbases</td>
<td>2,313 mm, 2,697 mm, 3,081 mm</td>
</tr>
<tr>
<td>Versions</td>
<td>Panel van, Mixto, Tourer</td>
</tr>
<tr>
<td>Engines/outputs</td>
<td>Diesel: 55 kW (75 hp), 66 kW (90 hp), 81 kW (110 hp)</td>
</tr>
<tr>
<td></td>
<td>Gasoline: 84 kW (114 hp)</td>
</tr>
<tr>
<td>Fuel consumption combined</td>
<td>6.5 – 4.3 l/100 km</td>
</tr>
<tr>
<td>CO₂ emissions combined</td>
<td>147 – 112 g/km</td>
</tr>
</tbody>
</table>

1Fuel consumption combined according to Regulation (EC) No 715/2007

Positioning

The Citan is an urban delivery van with compact dimensions and a large load compartment, which is a perfect fit for the diverse range of challenges found in cities.

Highlights

› Fuel consumption from 4.3 l/100 km, thanks to state-of-the-art engines featuring innovative BlueEFFICIENCY technology.

› Low operating costs and maximum availability due to long maintenance intervals of up to 40,000 km.

› Attractive conditions and services such as Mercedes-Benz MobiloVan.

› Exemplary safety, thanks to ADAPTIVE ESP® that includes valuable additional functions, disk brakes, and up to six airbags.

› Outstanding agility due to a finely coordinated suspension and independent wheel suspension.

› Ergonomic operation and loading, comfortable seats, high seat positions, and low door and load compartment sills.

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Product Range of Mercedes-Benz Vans

Mercedes-Benz Vito

**Permissible gross mass** 2.8 to 3.2 t

**Wheelbases** 3,200 mm, 3,430 mm

**Versions** Panel van, Mixto, Tourer

**Engines/outputs**
- Diesel: 65 kW (88 hp), 84 kW (114 hp), 100 kW (136 hp), 120 kW (163 hp), 140 kW (190 hp)
- Gasoline: 135 kW (184 hp), 155 kW (211 hp)

**Fuel consumption combined**

| (Euro 6 emissions standard) | 6.8 – 5.7 l/100 km |

**CO₂ emissions combined**

| (Euro 6 emissions standard) | 179 – 149 g/km |

*Fuel consumption combined according to Regulation (EC) No 715/2007*

**Positioning**

The Vito is as exemplary with respect to cost-effectiveness and quality as it is with regard to flexibility and safety. Innovative assistance and safety systems ensure the van always travels safely. Moreover, the vehicle's range of drive systems is unparalleled, consisting of front wheel, rear wheel, and all-wheel drive.

**Highlights**

- **Sustained cost-effectiveness:** Total cost of ownership (TCO) was reduced further compared to the predecessor. The improvements range from an attractive price-to-performance ratio during procurement to low fuel costs and favorable repair and maintenance costs.

- **Exemplary safety:** The safety equipment is exemplary for the mid-size van segment. Crosswind Assist, ATTENTION ASSIST, and up to six airbags are installed as standard. Additional assistance systems are available as options.

- **Flexibility as needed:** The Vito Tourer is as diverse as the customers’ requirements. From its cargo space and drive configuration to its equipment, the van can be ideally matched to the most varied uses.

- **Reliable quality:** The Vito Tourer is designed for a long, reliable partnership. The selection of high-quality materials and their painstaking workmanship as well as extensive testing and trials serve as the basis for the vehicle's great reliability and durability.
Product Range of Mercedes-Benz Vans

Mercedes-Benz eVito

<table>
<thead>
<tr>
<th>Category</th>
<th>Specification</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permissible gross mass</td>
<td>3.2 t</td>
</tr>
<tr>
<td>Wheelbases</td>
<td>5,140 mm, 5,370 mm</td>
</tr>
<tr>
<td>Payload</td>
<td>1,048 – 1,073 kg</td>
</tr>
<tr>
<td>Version</td>
<td>Panel van</td>
</tr>
<tr>
<td>Engine output</td>
<td>Electric motor: 84 kW (114 hp) peak/70 kW (95 hp) sustained</td>
</tr>
<tr>
<td>Torque (electric motor)</td>
<td>300 Nm</td>
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<tr>
<td>Battery</td>
<td>Lithium-ion</td>
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<tr>
<td>Battery capacity</td>
<td>41.4 kWh (installed)</td>
</tr>
<tr>
<td>Range (WLTP)</td>
<td>Up to 150 km</td>
</tr>
<tr>
<td>Top speed</td>
<td>120 km/h</td>
</tr>
</tbody>
</table>

Positioning

The eVito is the second all-electric production model from Mercedes-Benz Vans; the first was the Vito E-Cell from 2010. Customers have been able to order the vehicle since November 2017; deliveries will begin in the second half of 2018. With an installed battery capacity of 41.4 kWh, the new eVito will have a range of approximately 150 km. The mid-size van is thus perfect for inner-city deliveries and other commercial operations, as well as for passenger transport.

Highlights

» Dynamic performance is ensured by an output of 84 kW and torque of up to 300 Nm.

» In terms of top speed, customers can choose between two options. The first is a maximum speed of 80 km/h, which meets all requirements in city traffic and metropolitan areas, while also conserving energy and increasing the vehicle’s range. If things need to move faster, the customer can choose a top speed of up to 120 km/h.

» Customers can initially pre-order the new eVito with two different wheelbases. The long wheelbase version has a total length of 5,140 mm, while the extra long version measures 5,370 mm.

» The electric model also demonstrates its suitability for daily use by its spacious load compartment. It can carry a maximum payload of up to 1,073 kg and has a cargo volume of up to 6.6 m³. The batteries are installed underneath the vehicle so that the entire load compartment is usable.

» The vehicle has a maximum permissible gross mass of 3,200 kg.

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Product Range of Mercedes-Benz Vans

Mercedes-Benz Sprinter

Positioning

The vehicle boasts a fascinating design, very high-level safety features, maximum cost-effectiveness, customer- and sector-oriented detailed solutions, and a range of connectivity features that propels infotainment systems and telematics equipment into a new era. The third generation of the Sprinter defines top-of-the-range large vans in all categories. However, the full strength of the segment founder is first unfolded when its individual talents are combined into an integrated system solution.

Highlights

» A fascinating product concept with enhanced strengths, ranging from an emotional design and a comfortable driver cockpit to a widely configurable passenger compartment

» Intelligent networking with the professional connectivity and fleet solution Mercedes PRO as well as optional multimedia systems featuring high-resolution color displays and touchscreens

» Sustained cost-effectiveness — from appropriate services and high fuel economy to the high utility of its spacious interior and the vehicle’s high value retention

» Exemplary safety, e.g. as a result of state-of-the-art assistance systems as well as optional cutting-edge LED headlights and the innovative WET WIPER SYSTEM for windshields

» Appropriate solutions such as those of the Tourer with its three vehicle lengths, two roof heights, and three rows of seats that can be fitted with bench seats for two or three occupants. Comfort suspension bench seats with adjustable backrests and luxury head restraints are available for the first time for all rows of seats

Permissible gross mass | 3.0 to 5.5 t
Wheelbases | 3,250 mm, 3,665 mm, 4,325 mm
Versions | Panel van, Tourer, platform vehicle, chassis, crewcab
Engines/outputs | Diesel: 84 kW (114 hp), 105 kW (143 hp), 120 kW (163 hp), 140 kW (190 hp)

Fuel consumption combined\(^1\) | 9.7 – 6.8 l/100 km
\(^1\)Fuel consumption combined according to Regulation (EC) No 715/2007

CO₂ emissions combined | 253 – 178 g/km

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Product Range of Mercedes-Benz Vans

Mercedes-Benz V-Class

Positioning

As the biggest member of the Stuttgart-based car family, the V-Class is an ideal vehicle for everyone who likes to have lots of space, but doesn't want to sacrifice styling and comfort. The V-Class is characterized in its segment by a state-of-the-art design, high level of functionality, and exemplary safety.

Highlights

» Spacious interior for up to eight occupants
» The V-Class EXCLUSIVE equipment line — the most luxurious variant of the full-size MPV
» AMG Line for the sporty customization of the V-Class
» Largest panoramic sliding sunroof in the mid-size van segment
» High level of convenience due to EASY-PACK tailgate, separately openable rear window, and power sliding doors
» Numerous innovative driver assistance systems ensure exemplary safety
» Equipped with Crosswind Assist and ATTENTION ASSIST as standard
» Five stars in the Euro NCAP test

<table>
<thead>
<tr>
<th>Permissible gross mass</th>
<th>2.8 to 3.2 t</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wheelbases</td>
<td>3,200 mm, 3,430 mm</td>
</tr>
<tr>
<td>Engines/outputs</td>
<td>Diesel: 100 kW (136 hp), 120 kW (163 hp), 140 kW (190 hp) Gasoline: 155 kW (211 hp)</td>
</tr>
<tr>
<td>Fuel consumption combined¹</td>
<td>6.7 – 5.9 l/100 km</td>
</tr>
<tr>
<td>CO₂ emissions combined</td>
<td>177 – 154 g/km</td>
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</tbody>
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¹Fuel consumption combined according to Regulation (EC) No 715/2007

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Product Range of Mercedes-Benz Vans

Mercedes-Benz Marco Polo

Positioning

The Marco Polo camper van on the basis of the Mercedes-Benz V-Class is ideal for individualists and connoisseurs who want to use their vehicle on a daily basis as well as on long trips and who don’t want to sacrifice comfort and styling. Compact exterior dimensions and the electromechanical power steering ensure the vehicle is easy to maneuver and very agile.

Highlights

» Standard equipment consists of a complete kitchen, a wardrobe closet, power pop-out windows, and swiveling driver and front passenger seats, as well as a two-person seat bench that converts into a bed and a pop-up roof with a roof bed to enable up to four people to enjoy a good night’s sleep

» A big selection of optional equipment, such as the AMG Line, enable the vehicle to be stylishly individualized

» Numerous innovative driver assistance systems ensure exemplary safety, as confirmed by the inspectors from TÜV Rheinland, who granted it their “Certified Occupant Protection” seal

» Equipped with Crosswind Assist and ATTENTION ASSIST as standard

Permissible gross mass 3.1 to 3.2 t
Wheelbase 3,200 mm
Engines/outputs kW (hp) Diesel: 100 kW (136 hp), 120 kW (163 hp), 140 kW (190 hp)
Fuel consumption combined¹ 6.8 – 6.1 l/100 km
CO2 emissions combined¹ 179 – 160 g/km

¹Fuel consumption combined according to Regulation (EC) No 715/2007

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Product Range of Mercedes-Benz Vans

Mercedes-Benz Marco Polo HORIZON

Positioning

The Marco Polo HORIZON on the basis of the Mercedes-Benz V-Class is targeted at trend-conscious adventurers who want to have a versatile yet stylish camper van for short vacations. Moreover, the vehicle’s compact exterior dimensions make the Marco Polo HORIZON an ideal companion for daily use.

Highlights

» A roof bed for two people and a 3-seat/bunk combination in the rear passenger compartment enable the occupants to get a good night’s sleep

» Maximum interior variability thanks to a wide variety of seat configurations – from the standard five-seater with a 3-seat/bunk combination in the rear passenger compartment or four individual comfort suspension seats in the rear passenger compartment to the seven-seater with a 3-seat/bunk combination in the second row and two additional individual seats in the first row of the rear passenger compartment

» A big selection of optional equipment, such as the AMG Line, enable the vehicle to be stylishly individualized

» Numerous innovative driver assistance systems ensure exemplary safety, including Crosswind Assist and ATTENTION ASSIST as standard

» The vehicle’s exemplary safety was confirmed by the inspectors from TÜV Rheinland, who granted it their “Certified Occupant Protection” seal

| Permissible gross mass | 3.1 to 3.2 t |
| Wheelbase             | 3,200 mm    |
| Engines/outputs kW (hp)| Diesel: 100 kW (136 hp), 120 kW (163 hp), 140 kW (190 hp) |
| Fuel consumption combined<sup>1</sup> (Euro 6 emissions standard) | 6.8 – 6.0 l/100 km |
| CO2 emissions combined<sup>1</sup> (Euro 6 emissions standard) | 179 – 158 g/km |

<sup>1</sup>Fuel consumption combined according to Regulation (EC) No 715/2007
Product Range of Mercedes-Benz Vans

Mercedes-Benz Marco Polo ACTIVITY

**Positioning**

The Marco Polo ACTIVITY on the basis of the Mercedes-Benz Vito is a functional companion for young families and outdoor enthusiasts who seek to be independent on the spur of the moment, but who also need a compact vehicle for daily use.

**Highlights**

- A roof bed for two people and a 3-seat/bunk combination in the rear passenger compartment enable the occupants to sleep in the vehicle whenever they wish.
- Removable seats in the rear passenger compartment create a spacious and versatile interior that can be used to transport bulky sports equipment or the weekly groceries.
- The range of drive types is just as diverse as the vehicle’s interior. Depending on the engine selected, the vehicle is available with front wheel, rear wheel, or all-wheel drive.
- Numerous innovative driver assistance systems ensure exemplary safety, including as standard Crosswind Assist and ATTENTION ASSIST.
- The vehicle’s exemplary safety was confirmed by the inspectors from TÜV Rheinland, who granted it their “Certified Occupant Protection” seal.

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**Permissible gross mass** | 2.8 to 3.1 t
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**Wheelbase** | 3,200 mm
---

**Engines/outputs kW (hp)**
- Diesel: 65 kW (88 hp), 84 kW (114 hp), 100 kW (136 hp), 120 kW (163 hp), 140 kW (190 hp)

**Fuel consumption combined**
- 6.6 – 5.8 l/100 km (Euro 6 emissions standard)

**CO2 emissions combined**
- 174 – 153 g/km (Euro 6 emissions standard)

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**Product Range of Mercedes-Benz Vans**

### Mercedes-Benz X-Class

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The Mercedes-Benz X-Class unites all of the hallmarks of a pickup (robustness, functionality, durability, and off-road capability) with the traditional strengths of a real Mercedes (design, comfort, handling, and safety).

#### Highlights

- An SUV design that is typical of the brand
- The PURE base version for traditional robust uses, PROGRESSIVE for higher value and comfort, and POWER as a high-end variant for urban lifestyles
- It sets new standards for the segment in terms of the comfort and the high-class appeal of the interior
- Thanks to its wide track, a comfortable spring-shock absorber tuning that's typical of Mercedes, and draw springs and ventilated disk brakes at the front and rear, the X-Class not only boasts excellent off-road capabilities but also a thrilling on-road performance
- A diverse range of Mercedes-Benz accessories for individualizing the vehicle — developed and designed by Mercedes
- Spaciousness and comfort for up to five occupants
- Five stars in the Euro NCAP test

#### Positioning

Permissible gross mass | 3.2 to 3.25 t
---|---
Wheelbase | 3,150 mm
Engines/outputs | Diesel: 120 kW (163 hp), 140 kW (190 hp)
Fuel consumption combined<sup>1</sup> | 8.0 – 7.3 l/100 km
CO₂ emissions combined<sup>1</sup> | 209 – 192 g/km

<sup>1</sup>Fuel consumption combined according to Regulation (EC) No 715/2007

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