

December 19, 2016

Daimler Financial Services increases portfolio to more than 125 billion euros

- **As at November, the number of vehicles under contract exceeded 4 million for the first time, with a total value of more than 125 billion euros**
- **Of these, around 1.5 million were new contracts (+ 9 %)**
- **Great Place to Work: Daimler's financial services division among the top five employers worldwide**

Daimler Financial Services is on course to deliver a record year in 2016. In the first 11 months of the year, the company concluded some 1.5 million new financing agreements – nine percent more than in the same period last year. Klaus Entenmann, Chairman of the Board of Management of Daimler Financial Services AG: "We already provide financing or leasing arrangements for one in two new vehicles from Daimler. For the full year 2016 we are expecting to achieve record figures for new business, contract volume and overall revenue."

Daimler Financial Services increase its contract portfolio for the first time above the four-million mark. "Passing four-million contracts for the first time this year is an important milestone. Our course our growth will continue through 2017. We shall continue to invest in digital and networked mobility solutions and position ourselves as a leading finance and mobility services provider with long-term vision", is Entenmann's outlook at the end of a successful 2016.

For the very first time, the value of all automobiles, vans, trucks and buses around the world that are financed or leased through the company exceeds 125 billion euros. This represents an increase in contract volume of almost ten billion euros compared with the end of 2015. This development is largely attributable to strong growth in Europe (plus 8%) and China (plus 19%). The bottom line saw earnings for the first three quarters of the year rise to more than 1.3 billion euros (plus 9%).

Billions invested into fleet management

2016 was all about strategic investment. Daimler Financial Services took over the Dutch fleet services provider Athlon for around 1.1 billion euros in

early December, and will proceed to integrate its own fleet business under this brand. With more than 350,000 vehicles worldwide, the company is a leading player in the European fleet management sector. The taxi app "mytaxi", which is likewise operated by Daimler Financial Services, was merged in July with the British app "Hailo"; the outcome is Europe's leading taxi network (active in nine countries). Further investments such as in the Berlin-based start-up company "Blacklane", serve to underline the strategic significance of digital mobility services. Entenmann: " 'Mobility at your fingertips' – our aim is to make mobility as intuitive and easy for our customers as using a smartphone."

One of the top five 'Great Places To Work' for the first time

Around the world, there are 10,778 people working for Daimler Financial Services (803 more than at the end of 2015). In October the company made it onto the list of the world's top 25 employers, taking fifth place in the overall ranking of the 'Great Place to Work' Institute. The ranking is the result of an anonymous employee survey, taken in conjunction with an audit of the company's human resources and management policies by the GPTW Institute. All in all, some seven million employees from more than 4100 companies all over the world took part in the survey.

About Daimler Financial Services

Daimler Financial Services offers a range of automobile-related financing, leasing and insurance products. At the end of 2015, Daimler Financial Services had more than 3.7 million passenger cars and commercial vehicles around the world on its books, with a value of almost 117 billion euros. In Germany the company trades under the Mercedes-Benz Bank name; customers are not only able to finance their cars, but can also hold current and fixed-term deposit accounts with the bank. With its brands car2go, mytaxi and moovel, Daimler Financial Services is also a pioneer in the development of innovative mobility services.

This document contains forward-looking statements that reflect our current views about future events. The words "anticipate," "assume," "believe," "estimate," "expect," "intend," "may," "can," "could," "plan," "project," "should" and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading "Risk and Opportunity Report" in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such

statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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If you have any questions, please contact our Investor Relations Team:

Bjoern Scheib

Tel. +49/711-17-95256

Christian Crusen

Tel. +49/711-17-97778

Julian Krell

Tel. +49/711-17-99320

Daniel Eichele

Tel. +49/711-17-92104

Lutz Deus

Tel. +49/711-17-92261

Rolf Bassermann

Tel. +49/711-17-95277

Edith Callsen

Tel. +49/711-17-97366

Viktor Schmidt

Tel. +49/711-17-76169

E-mail: ir.dai@daimler.com