DAIMLER

Investor Relations Release

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Daimler Group's EBIT significantly better than market expectations in first quarter 2017

Stuttgart (Germany) – Daimler AG (ticker symbol: DAI) has achieved a Group EBIT for the first quarter 2017 that is significantly above market expectations. Group EBIT sums up to €4,008 million (Q1 2016: €2,148 million). All mentioned figures are preliminary and unaudited.

The EBIT figures reached:

Mercedes-Benz Cars:	€2,234 million (Q1 2016: €1,395 million)
Daimler Trucks:	€668 million (Q1 2016: €516 million)
Mercedes-Benz Vans:	€357 million (Q1 2016: €301 million)
Daimler Buses:	€65 million (Q1 2016: €39 million)
Daimler Financial Services:	€524 million (Q1 2016: €432 million)
Reconciliation:	€160 million (Q1 2016: -€535 million)

The Return on Sales reached:

Mercedes-Benz Cars:	9.8% (Q1 2016: 7.0%)
Daimler Trucks:	8.4% (Q1 2016: 6.3%)
Mercedes-Benz Vans:	11.9% (Q1 2016: 10.7%)
Daimler Buses:	7.2% (Q1 2016: 4.7%)
Automotive Business:	10.6% (Q1 2016: 5.7%)

Impact of following earnings effects are included in the above mentioned EBIT and RoS figures for the first quarter 2017:

- Positive Valuation effect in connection with new partners/investors in HERE €183 million
- Gain from the sale of real estate at MFTBC (Mitsubishi Fuso Truck and Bus Corporation) €267 million
- Reversal of impairment of investment in BAIC Motor €240 million

EBIT is defined as: earnings before income taxes minus interest income plus interest expenses plus amortization of capitalized borrowing costs. Return on Sales (RoS) is defined as the quotient of EBIT and revenue.

The full quarterly results will be published on April 26, 2017.

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