

Daimler Group's EBIT significantly better than market expectations in first quarter 2017

April 11, 2017

Stuttgart (Germany) – Daimler AG (ticker symbol: DAI) has achieved a Group EBIT for the first quarter 2017 that is significantly above market expectations. Group EBIT sums up to €4,008 million (Q1 2016: €2,148 million). All mentioned figures are preliminary and unaudited.

The EBIT figures reached:

Mercedes-Benz Cars:	€2,234 million (Q1 2016: €1,395 million)
Daimler Trucks:	€668 million (Q1 2016: €516 million)
Mercedes-Benz Vans:	€357 million (Q1 2016: €301 million)
Daimler Buses:	€65 million (Q1 2016: €39 million)
Daimler Financial Services:	€524 million (Q1 2016: €432 million)
Reconciliation:	€160 million (Q1 2016: -€535 million)

The Return on Sales reached:

Mercedes-Benz Cars:	9.8% (Q1 2016: 7.0%)
Daimler Trucks:	8.4% (Q1 2016: 6.3%)
Mercedes-Benz Vans:	11.9% (Q1 2016: 10.7%)
Daimler Buses:	7.2% (Q1 2016: 4.7%)
Automotive Business:	10.6% (Q1 2016: 5.7%)

Impact of following earnings effects are included in the above mentioned EBIT and RoS figures for the first quarter 2017:

- Positive Valuation effect in connection with new partners/investors in HERE €183 million
- Gain from the sale of real estate at MFTBC (Mitsubishi Fuso Truck and Bus Corporation) €267 million
- Reversal of impairment of investment in BAIC Motor €240 million

EBIT is defined as: earnings before income taxes minus interest income plus interest expenses plus amortization of capitalized borrowing costs. Return on Sales (RoS) is defined as the quotient of EBIT and revenue. Page 2

The full quarterly results will be published on April 26, 2017.

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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