

Investor Relations Release

March 1, 2019

MERCEDES-BENZ USA REPORTS FEBRUARY SALES of 21,660 UNITS

ATLANTA – Mercedes-Benz USA (MBUSA) today reported February sales of 21,660 Mercedes-Benz models. Mercedes-Benz Vans reported February sales with 2,729 units and smart reported 58 units, bringing MBUSA to a grand total of 24,447 vehicles for the month. On a year-to-date basis, Mercedes-Benz recorded sales of 44,167, adding 3,943 units for Vans and 141 vehicles for smart, MBUSA's year-to-date sales volume totaled 48,251.

“On the heels of a very challenging month, we are optimistic that our all-new volume models, the A-Class and GLE, will put us on track for a strong year,” said Dietmar Exler, president and CEO of MBUSA.

Mercedes-Benz volume leaders in February included the C-Class, GLC and E-Class model lines. The C-Class took the lead at 4,812, followed by GLC sales of 4,176. The E-Class rounded out the top three with 3,424 units sold.

February sales of Mercedes-AMG high-performance models totaled 3,368 units (+36.4%) and 6,250 vehicles sold year-to-date (+27.0%).

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 9,662 vehicles in February, a decrease of 0.9% when compared to the same month last year (9,750). On a year-to-date basis, MBCPO sold 19,805 vehicles, an increase of 3.2% from the previous year (19,187).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates and tariff regulations; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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MERCEDES-BENZ USA
Sales -- February 2019

Mercedes-Benz Passenger Vehicles	Feb-19	Feb-18	Monthly %	YTD 2019	YTD 2018	Yearly %
B-CLASS	2	49	-	3	89	-
CLA	1,566	1,512	3.6%	3,844	3,506	9.6%
C-CLASS	4,812	3,947	21.9%	9,488	8,366	13.4%
E-CLASS/CLS	3,424	4,312	-20.6%	6,682	8,411	-20.6%
S-CLASS	1,061	1,369	-22.5%	1,947	2,938	-33.7%
SLC	153	195	-21.5%	275	362	-24.0%
SL	136	245	-44.5%	252	413	-39.0%
AMG GT	134	138	-2.9%	217	267	-18.7%
GLA	1,247	1,860	-33.0%	2,850	4,270	-33.3%
GLC	4,176	5,403	-22.7%	9,084	10,196	-10.9%
GLE	2,197	3,595	-38.9%	4,339	7,083	-38.7%
GLS	1,587	1,840	-13.8%	3,594	3,522	2.0%
G-CLASS	1,165	295	294.9%	1,592	644	147.2%
TOTAL	21,660	24,760	-12.5%	44,167	50,067	-11.8%
Vans ¹	2,729	3,028	-9.9%	3,943	5,219	-24.4%
smart	58	106	-45.3%	141	211	-33.2%
MBUSA Combined Total	Feb-19	Feb-18	Monthly %	YTD 2019	YTD 2018	Yearly %
GRAND TOTAL	24,447	27,894	-12.4%	48,251	55,497	-13.1%

¹ Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.