

Investor Relations Release

January 22, 2020

Ad-hoc announcement

Preliminary results for the financial year 2019 including anticipated additional expenses below earnings expectations

Stuttgart, Germany – In the financial year 2019, Daimler AG has achieved a preliminary Group EBIT of EUR 5.6 billion (financial year 2018: EUR 11.1 billion). Not included therein are anticipated additional expenses for ongoing governmental and court proceedings and measures relating to Mercedes-Benz diesel vehicles in various regions and markets. Upon preliminary assessment, these amount to EUR 1.1 to 1.5 billion and will essentially have a negative impact at Mercedes-Benz Cars and Mercedes-Benz Vans. As a result, the Return on Sales (RoS) of the division Mercedes-Benz Vans will be below the current forecast of minus 15 to minus 17%.

EBIT and the Return on Sales/Return on Equity (RoS/RoE) of the divisions without these anticipated additional expenses amount to:

- Mercedes-Benz Cars EBIT: EUR 3.7 (2018: 7.2) billion, RoS: 4.0 (2018: 7.8) %
- Daimler Trucks EBIT: EUR 2.5 (2018: 2.8) billion, RoS: 6.1 (2018: 7.2) %
- Mercedes-Benz Vans EBIT: minus EUR 2.4 (2018: EUR 0.3) billion, RoS: minus 15.9 (2018: 2.3)%
- Daimler Buses EBIT: EUR 0.3 (2018: 0.3) billion, RoS: 6.0 (2018: 5.9) %
- Daimler Mobility EBIT: EUR 2.1 (2018: 1.4) billion, RoE: 15.3 (2018: 11.1) %
- Reconciliation EBIT: minus EUR 0.6 (2018: minus 0.8) billion

All stated figures are preliminary and unaudited.

The following effects from the fourth quarter 2019 are contained in the above-mentioned earnings figures:

- One-off expenses in the division Mercedes-Benz Vans for the review and prioritization of the product portfolio in the amount of around EUR 0.3 billion,
- One-off expenses in the amount of around EUR 0.3 billion in the division Daimler Mobility in the course of the realignment of the YOUR NOW Group to profitable growth.

Daimler AG will publish further key figures of the financial year 2019 as well as the fourth quarter 2019 on February 11, 2020.

EBIT and Return on Sales/Return on Equity are defined on pp. 344 and 345 of the Daimler Annual Report 2018.

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates and tariff regulations; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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