

DAIMLER

Fact Sheet for Q1 2017

April 26, 2017

Contents

Daimler Group

- Stock Market Information 3
- Earnings and Financial Situation 4 - 12

Information for Divisions

- Mercedes-Benz Cars 13 - 16
- Daimler Trucks 17 - 21
- Mercedes-Benz Vans 22 - 24
- Daimler Buses 25 - 26
- Daimler Financial Services 27

Stock Market Information

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Earnings per share (in EUR)									
basic	2.27	2.12	2.43	2.23	2.01	1.69	2.53	1.26	+101%
diluted	2.27	2.12	2.43	2.23	2.01	1.69	2.53	1.26	+101%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)									
basic	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	0%
diluted	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	0%
Number of shares outstanding (at period end, in millions)									
	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	0%
Share price Frankfurt (at period end, in EUR)									
	53.52	81.64	62.71	64.85	70.72	77.58	69.20	67.37	+3%
Market capitalization Frankfurt (at period end, in billions of EUR)									
	57.26	87.34	67.09	69.38	75.66	83.00	74.03	72.07	+3%

Key Figures and Ratios

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Unit Sales (in units)	761,340	714,759	754,130	720,016	799,031	776,625	754,259	683,885	+10%
Revenue	38,616	37,527	38,597	37,276	41,001	40,428	38,776	35,047	+11%
EBIT	3,258	3,718	4,037	3,661	3,459	2,901	4,008	2,148	+87%
Net profit (loss), Group	2,452	2,372	2,726	2,415	2,206	1,874	2,801	1,400	+100%
Profit (loss) attributable to shareholders of Daimler AG	2,429	2,269	2,595	2,385	2,149	1,807	2,706	1,353	+100%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	1,344	1,286	1,419	1,323	1,380	1,408	1,392	1,335	+4%
R&D expenditure total	1,831	1,621	1,892	1,596	2,125	1,821	2,133	1,724	+24%
Expensed R&D costs	1,263	1,189	1,298	1,132	1,458	1,313	1,448	1,238	+17%
Capitalized development costs	568	432	594	464	667	508	685	486	+41%
Amortization on capitalized development costs	318	311	318	310	318	324	326	314	+4%
Capital expenditure total	2,235	1,827	2,273	1,820	4,078*	3,313	2,288	1,784	+28%
Investment in pp&e	1,332	1,045	1,427	1,139	2,007	1,864	1,300	1,123	+16%
Capitalized development costs	568	432	594	464	667	508	685	486	+41%
Financial investments and other intangible assets	335	350	252	217	1,404*	941	303	175	+73%

* Including €1,100 million relating to the acquisition of Athlon Car Lease International. In addition, financial liabilities (net) of Athlon companies in the amount of €2,550 million were settled in the context of the acquisition.

Free Cash Flow and Net Liquidity of the Industrial Business

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Net liquidity at the beginning of the period	18,465	20,522	17,448	18,435	17,906	19,527	19,737	18,580	+6%
Free cash flow	1,856	1,073	473	1,463	1,281	-868	1,945	264	+637%
thereof: working capital*	247	-859	-1,197	-1,224	-299	-162	882	-223	.
Other	-2,873	-3,160	-15	-371	550	-79	-609	-379	.
thereof: dividends Daimler AG	-3,477	-2,621	0	0	0	0	0	0	.
Net liquidity at the end of the period	17,448	18,435	17,906	19,527	19,737	18,580	21,073	18,465	+14%

* Inventories, trade receivables and trade payables.

Liquidity

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Group liquidity									
Cash and cash equivalents	13,988	9,843	14,189	12,057	10,981	9,936	12,966	12,723	+2%
Marketable securities and term deposits	8,952	6,269	9,362	6,391	10,748	8,273	8,652	10,342	-16%
Gross liquidity	22,940	16,112	23,551	18,448	21,729	18,209	21,618	23,065	-6%
Financing liabilities (nominal)	-109,489	-94,223	-110,880	-95,055	-117,625	-100,559	-117,411	-104,060	.
Net debt	-86,549	-78,111	-87,329	-76,607	-95,896	-82,350	-95,793	-80,995	.
Liquidity of the industrial business									
Cash and cash equivalents	12,665	8,822	12,577	10,742	8,751	8,369	11,307	11,156	+1%
Marketable securities and term deposits	7,701	5,015	8,149	5,131	9,498	6,999	7,443	9,078	-18%
Gross liquidity	20,366	13,837	20,726	15,873	18,249	15,368	18,750	20,234	-7%
Financing liabilities (nominal)	-2,918	4,598	-2,820	3,654	1,488	3,212	2,323	-1,769	.
Net liquidity	17,448	18,435	17,906	19,527	19,737	18,580	21,073	18,465	+14%

Pension and Health-Care Benefits

(in billions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Pension benefits									
Benefit obligations	-32.3	-28.2	-33.6	-28.9	-31.2	-27.6	-31.2	-30.2	.
Plan assets	22.1	18.9	22.7	18.1	23.4	20.2	23.5	20.0	+18%
Funded status	-10.2	-9.3	-10.9	-10.8	-7.8	-7.4	-7.7	-10.2	.
Health-care benefits									
Benefit obligations	-1.1	-1.2	-1.2	-1.1	-1.2	-1.1	-1.2	-1.1	.
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.
Reimbursement Medicare Act	0.0	0.1	0.0	0.1	0.1	0.0	0.1	0.0	.
Funded status	-1.1	-1.1	-1.2	-1.0	-1.1	-1.1	-1.1	-1.1	.

Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Mercedes-Benz Cars	546,517	500,694	565,564	508,350	589,119	532,686	568,070	496,756	+14%
Daimler Trucks	108,282	125,113	97,143	128,496	104,019	136,445	94,007	105,664	-11%
Mercedes-Benz Vans	99,583	81,611	85,238	75,732	97,628	99,869	86,778	76,647	+13%
Daimler Buses	6,958	7,341	6,185	7,438	8,265	7,625	5,404	4,818	+12%
Daimler Group	761,340	714,759	754,130	720,016	799,031	776,625	754,259	683,885	+10%

Production Volume

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Mercedes-Benz Cars	570,041	503,950	596,443	540,200	545,839	520,703	584,942	523,029	+12%
Daimler Trucks	110,501	126,972	98,741	129,890	90,114	127,565	104,799	111,909	-6%
Mercedes-Benz Vans	103,688	86,507	84,123	77,425	91,022	89,475	104,137	89,741	+16%
Daimler Buses	6,600	7,972	6,952	7,070	7,052	6,292	6,583	5,576	+18%
Daimler Group	790,830	725,401	786,259	754,585	734,027	744,035	800,461	730,255	+10%

Revenue

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Mercedes-Benz Cars	22,122	21,136	23,251	20,707	23,931	22,457	22,723	19,980	+14%
Daimler Trucks	8,666	9,441	7,851	9,650	8,466	10,073	7,940	8,204	-3%
Mercedes-Benz Vans	3,441	2,829	3,120	2,752	3,459	3,477	2,993	2,815	+6%
Daimler Buses	1,122	1,037	937	1,018	1,287	1,181	900	830	+8%
Daimler Financial Services	5,014	4,769	5,133	4,702	5,651	4,942	5,911	4,862	+22%
Reconciliation	-1,749	-1,685	-1,695	-1,553	-1,793	-1,702	-1,691	-1,644	.
Daimler Group	38,616	37,527	38,597	37,276	41,001	40,428	38,776	35,047	+11%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)

(EBIT in millions of EUR, RoS in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Mercedes-Benz Cars									
EBIT	1,410	2,227	2,746	2,183	2,561	1,675	2,234	1,395	+60%
RoS	6.4%	10.5%	11.8%	10.5%	10.7%	7.5%	9.8%	7.0%	.
Daimler Trucks									
EBIT	621	682	464	791	347	631	668	516	+29%
RoS	7.2%	7.2%	5.9%	8.2%	4.1%	6.3%	8.4%	6.3%	.
Mercedes-Benz Vans									
EBIT	401	234	312	193	156	238	357	301	+19%
RoS	11.7%	8.3%	10.0%	7.0%	4.5%	6.8%	11.9%	10.7%	.
Daimler Buses									
EBIT	88	57	45	89	77	34	65	39	+67%
RoS	7.8%	5.5%	4.8%	8.7%	6.0%	2.9%	7.2%	4.7%	.
Daimler Financial Services									
EBIT	479	445	438	378	390	387	524	432	+21%
Return on equity (RoE)	19.3%	20.7%	17.7%	16.6%	15.2%	16.0%	19.3%	17.4%	.
Reconciliation									
	259	73	32	27	-72	-64	160	-535	.
Daimler Group									
	3,258	3,718	4,037	3,661	3,459	2,901	4,008	2,148	+87%

Disclosed Items Affecting EBIT

(in millions of EUR)		2nd Quarter		3rd Quarter		4th Quarter		1st Quarter	
		2016	2015	2016	2015	2016	2015	2017	2016
Mercedes-Benz Cars	Restructuring of own dealer network	-11	-16	41	21	-53	-49	-	-10
	Relocation of headquarters of MBUSA	-	9	-	1	-	-9	-	-
	Expenses in connection with Takata airbags	-440	-	-	-	-20	-300	-	-20
	Public-sector levies related to prior periods	-	-	-	-	-	-121	-	-
	Profit/loss in connection with remeasurement of inventories	-284	-	46	-	-	-	-	-
	Settlement in connection with patent dispute	-64	-	-	-	-	-	-	-
	Involvement of new investors in HERE	-	-	-	-	-	-	183	-
Daimler Trucks	Workforce adjustments	-34	-20	-49	-10	-8	-23	-	-
	Restructuring of own dealer network	-6	-15	3	-4	-10	-24	-	-1
	Sale of Atlantis Foundries	-	-	-	-	-	-6	-	-
	Sale of real estate at the Kawasaki site in Japan	-	-	-	-	-	-	267	-
Mercedes-Benz Vans	Restructuring of own dealer network	-2	-4	-	-3	-8	-18	-	-1
	Relocation of headquarters of MBUSA	-	-	-	-	-	-1	-	-
	Expenses in connection with Takata airbags	-59	-	-7	-	-13	-40	-	-4
	Workforce adjustments in Germany	-	-	-	-	-8	-	-	-30
Daimler Buses	Restructuring of own dealer network	-1	-	1	-1	-	-2	-	-
	Sale of investment in New MCI Holdings Inc.	-	-	-	-	-	16	-	-
	Workforce adjustments	-	-	-8	-	-1	-	-	-
Reconciliation	Expenses related to legal proceedings	-400	-	-	-	-	-	-	-
	Impairment of investment in BAIC Motor	-	-	-	-	-	-	-	-244
	Losses from currency transactions (not alloc. to business operations)	-19	-	-	-	-	-	-	-222
	Contribution of shares of Renault and Nissan to pension plan assets	605	-	-	-	-	-	-	-
	Impairment reversal of investment in BAIC Motor	-	-	-	-	-	-	240	-

Mercedes-Benz Cars Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Unit sales (units)	546,517	500,694	565,564	508,350	589,119	532,686	568,070	496,756	+14%
Retail sales (units)	561,189	502,241	563,487	503,853	584,798	526,611	594,781	518,940	+15%
Production (units)	570,041	503,950	596,443	540,200	545,839	520,703	584,942	523,029	+12%
Revenue (millions of EUR)	22,122	21,136	23,251	20,707	23,931	22,457	22,723	19,980	+14%
EBIT (millions of EUR)	1,410	2,227	2,746	2,183	2,561	1,675	2,234	1,395	+60%
Return on sales (%)	6.4%	10.5%	11.8%	10.5%	10.7%	7.5%	9.8%	7.0%	.
V-Class retail sales (included in MBC retail sales)	12,879	8,564	12,177	7,336	12,238	8,951	12,567	9,401	+34%

Mercedes-Benz Cars Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Mercedes-Benz Cars	546,517	500,694	565,564	508,350	589,119	532,686	568,070	496,756	+14%
Europe	256,260	227,526	244,553	218,602	256,247	230,872	241,403	222,663	+8%
of which Germany	84,040	78,689	79,064	73,445	80,873	78,165	74,072	69,723	+6%
NAFTA	100,934	106,241	105,123	100,332	110,219	105,798	93,184	89,830	+4%
of which USA	86,624	90,383	89,878	88,073	93,449	92,938	78,425	77,256	+2%
Asia	165,803	142,228	190,566	163,335	196,332	172,501	210,730	162,691	+30%
of which China	117,134	91,152	126,601	105,675	135,487	116,142	154,563	108,342	+43%
of which locally produced vehicles	73,566	54,099	83,376	72,249	90,295	74,905	109,438	69,832	+57%
Rest of World	23,520	24,699	25,322	26,081	26,321	23,515	22,753	21,572	+5%

Mercedes-Benz Cars Retail Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Mercedes-Benz Cars	561,189	502,241	563,487	503,853	584,798	526,611	594,781	518,940	+15%
Europe	264,310	231,969	247,262	222,565	256,665	229,953	258,524	238,143	+9%
of which Germany	88,465	82,240	83,493	76,759	86,082	82,582	77,837	72,806	+7%
NAFTA	103,179	103,226	103,093	99,768	108,161	108,182	95,523	89,804	+6%
of which USA	88,345	88,917	87,866	86,708	93,204	95,215	80,155	77,048	+4%
Asia	170,253	141,702	188,877	155,065	194,211	164,260	216,943	168,608	+29%
of which China	118,267	90,935	130,409	102,875	134,383	110,207	151,878	110,870	+37%
of which locally produced vehicles	78,538	52,424	85,523	68,212	85,328	72,407	105,180	72,327	+45%
Rest of World	23,447	25,344	24,255	26,455	25,761	24,216	23,791	22,385	+6%
V-Class (included in MBC retail sales)	12,879	8,564	12,177	7,336	12,238	8,951	12,567	9,401	+34%

Mercedes-Benz Cars Market Shares*

(in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change in % pts.
European Union	6.1	5.7	6.6	6.1	6.5	6.0	5.9	5.8	+0.1
of which Germany	10.4	10.1	10.5	10.1	11.3	10.4	10.1	9.8	+0.3
USA	1.9	1.9	2.0	1.9	2.1	2.2	2.0	1.9	+0.1
China	2.3	1.9	2.5	2.4	1.8	2.0	2.7	2.0	+0.7
Japan	1.7	1.5	1.9	1.7	1.8	1.8	1.4	1.5	-0.1

* Based on estimates in certain markets.

Daimler Trucks Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Incoming orders (units)	93,880	123,539	83,944	106,378	109,951	118,255	123,728	98,583	+26%
Unit sales (units)	108,282	125,113	97,143	128,496	104,019	136,445	94,007	105,664	-11%
Retail sales (units)	112,684	121,927	102,999	123,651	114,881	137,901	98,058	105,152	-7%
Production (units)	110,501	126,972	98,741	129,890	90,114	127,565	104,799	111,909	-6%
Revenue (millions of EUR)	8,666	9,441	7,851	9,650	8,466	10,073	7,940	8,204	-3%
EBIT (millions of EUR)	621	682	464	791	347	631	668	516	+29%
Return on sales (%)	7.2%	7.2%	5.9%	8.2%	4.1%	6.3%	8.4%	6.3%	.

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Daimler Trucks Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Daimler Trucks	108,282	125,113	97,143	128,496	104,019	136,445	94,007	105,664	-11%
EU30*	20,381	18,028	21,307	19,938	22,616	24,793	17,394	15,469	+12%
of which Germany	8,335	7,555	8,306	8,011	9,334	11,403	6,458	5,515	+17%
NAFTA	40,643	49,388	31,433	52,185	33,197	49,503	32,906	40,428	-19%
of which USA	34,163	43,703	25,221	45,613	26,225	41,743	28,906	35,975	-20%
Latin America (excl. Mexico)	6,779	8,549	7,656	7,831	7,091	6,895	6,324	5,966	+6%
of which Brazil	2,971	4,366	3,453	4,343	2,814	3,464	2,427	2,864	-15%
Asia	30,385	35,416	28,070	36,081	31,575	38,920	30,000	35,419	-15%
of which Japan	11,025	10,400	11,749	11,706	11,267	11,157	11,608	12,370	-6%
Indonesia	5,642	9,468	6,690	5,416	8,227	7,216	7,232	7,391	-2%
India	3,906	3,043	2,438	3,566	2,700	3,802	3,736	4,037	-7%
Rest of World	10,094	13,732	8,677	12,461	9,540	16,334	7,383	8,382	-12%
BFDA - Beijing Foton Daimler Automotive Co. Ltd. (Auman Trucks)	21,259	18,929	16,913	14,292	22,529	20,067	26,433	17,139	+54%
Daimler Trucks including BFDA	129,541	144,042	114,056	142,788	126,548	156,512	120,440	122,803	-2%

* European Union, Switzerland and Norway.

Daimler Trucks Retail Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Daimler Trucks	112,684	121,927	102,999	123,651	114,881	137,901	98,058	105,152	-7%
EU30*	20,315	18,050	19,348	19,478	24,292	24,443	16,601	14,939	+11%
of which Germany	8,335	7,555	8,306	8,011	9,334	11,403	6,458	5,515	+17%
NAFTA	43,537	46,241	36,846	47,409	36,316	49,671	31,823	40,561	-22%
of which USA	36,739	40,694	30,392	41,551	28,898	42,229	27,790	35,762	-22%
Latin America (excl. Mexico)	7,206	9,360	7,534	8,501	7,384	7,378	6,399	6,162	+4%
of which Brazil	3,309	5,115	3,229	4,773	3,320	4,063	2,508	3,085	-19%
Asia	30,731	35,164	30,726	36,143	36,839	41,057	35,965	35,191	+2%
of which Japan	10,872	10,084	11,760	11,806	11,018	11,194	11,843	12,390	-4%
Indonesia	6,727	8,826	6,460	5,004	11,285	12,561	9,733	7,287	+34%
India	3,663	3,164	2,653	3,625	2,302	3,864	4,486	3,690	+22%
Rest of World	10,895	13,112	8,545	12,120	10,050	15,352	7,270	8,299	-12%

* European Union, Switzerland and Norway.

Daimler Trucks Incoming Orders

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Daimler Trucks	93,880	123,539	83,944	106,378	109,951	118,255	123,728	98,583	+26%
EU30*	19,868	21,220	17,067	17,098	21,988	19,517	21,310	20,736	+3%
of which Germany	7,291	7,520	6,678	7,172	7,815	7,601	8,748	8,994	-3%
NAFTA	24,948	39,836	23,840	34,437	40,361	41,577	45,967	29,378	+56%
of which USA	19,989	34,822	21,444	28,739	34,558	35,620	37,792	21,134	+79%
Latin America (excl. Mexico)	6,740	8,063	7,103	6,873	6,418	7,014	5,419	5,731	-5%
of which Brazil	2,971	4,366	3,453	4,343	2,814	3,464	2,427	2,864	-15%
Asia	31,547	37,816	28,739	35,458	31,336	35,581	40,233	33,404	+20%
of which Japan	13,147	12,591	12,059	11,829	10,817	11,173	12,500	12,297	+2%
Indonesia	7,260	6,161	6,080	6,369	7,999	6,596	11,855	6,536	+81%
India	3,560	3,640	2,463	3,852	2,529	3,397	4,336	3,715	+17%
Rest of World	10,777	16,604	7,195	12,512	9,848	14,566	10,799	9,334	+16%

* European Union, Switzerland and Norway.

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Daimler Trucks Market Shares*

(in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change in % pts.
Trucks Europe / Latin America									
(Mercedes-Benz)									
EU30** MDT/HDT	21.5	20.4	22.3	23.6	21.7	23.5	19.6	20.1	-0.5
Germany MDT/HDT	36.9	31.1	37.9	38.7	37.4	41.3	34.7	35.8	-1.1
Brazil MDT/HDT	30.8	26.2	26.8	28.8	32.0	27.4	30.6	28.7	+1.9
Trucks NAFTA									
(Freightliner/Western Star)									
NAFTA Class 8	43.2	35.9	39.0	38.5	35.8	41.6	41.1	44.4	-3.3
NAFTA Class 6-7	36.4	40.9	39.7	37.3	35.7	40.3	40.5	41.9	-1.4
Trucks Asia									
(FUSO)									
Japan Trucks Total	20.9	21.0	21.2	22.4	19.7	20.6	17.6	19.4	-1.8
Indonesia Trucks Total	46.5	48.2	45.5	49.5	47.1	46.9	n.a.***	47.6	-
(BharatBenz)									
India upper MDT/HDT	7.1	7.9	7.1	7.4	6.4	7.3	7.2	6.6	+0.6

* Based on estimates in certain markets.

** European Union including Switzerland and Norway, excluding United Kingdom.

*** Data not available due to legal changes.

Mercedes-Benz Vans Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Unit sales (units)	99,583	81,611	85,238	75,732	97,628	99,869	86,778	76,647	+13%
Retail sales (units)	82,572	73,652	74,625	69,691	85,654	86,814	72,144	66,387	+9%
Production (units)	103,688	86,507	84,123	77,425	91,022	89,475	104,137	89,741	+16%
Revenue (millions of EUR)	3,441	2,829	3,120	2,752	3,459	3,477	2,993	2,815	+6%
EBIT (millions of EUR)	401	234	312	193	156	238	357	301	+19%
Return on sales (%)	11.7%	8.3%	10.0%	7.0%	4.5%	6.8%	11.9%	10.7%	.
V-Class retail sales (excluded in MB Vans retail sales)	12,879	8,564	12,177	7,336	12,238	8,951	12,567	9,401	+34%

Mercedes-Benz Vans Unit Sales

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Wholesales (in units)	99,583	81,611	85,238	75,732	97,628	99,869	86,778	76,647	+13%
EU30*	69,532	57,679	57,761	51,228	68,625	68,365	60,539	53,942	+12%
of which Germany	26,830	22,550	23,327	19,549	26,760	28,280	20,965	19,213	+9%
NAFTA	11,635	10,337	10,570	9,235	10,900	13,407	8,531	10,249	-17%
of which USA	8,837	8,040	8,171	7,369	8,673	10,755	6,251	8,068	-23%
Latin America (excl. Mexico)	3,045	3,778	3,390	3,478	3,582	4,836	3,860	2,480	+56%
Asia	6,441	2,751	6,607	2,689	6,360	4,719	6,787	3,118	+118%
of which China	4,230	1,909	4,124	1,704	3,794	2,673	4,404	1,488	+196%
Rest of World	8,930	7,066	6,910	9,102	8,161	8,542	7,061	6,858	+3%

* European Union, Switzerland and Norway.

Mercedes-Benz Vans Retail Sales and Market Shares

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Retail sales (in units)	82,572	73,652	74,625	69,691	85,654	86,814	72,144	66,387	+9%
EU30*	58,008	50,816	50,642	46,199	59,663	59,979	49,204	45,533	+8%
of which Germany	22,181	18,733	18,853	16,338	22,315	24,236	16,769	15,461	+8%
NAFTA	11,333	9,933	11,959	8,856	11,147	11,817	9,720	9,267	+5%
of which USA	8,522	7,975	9,394	6,740	9,148	9,615	7,433	7,240	+3%
Latin America (excl. Mexico)	3,275	3,758	3,249	3,709	3,675	4,240	3,970	3,111	+28%
Asia	2,681	2,511	2,558	2,435	3,020	2,575	3,312	2,329	+42%
of which China	1,754	1,622	1,512	1,674	1,989	1,697	2,120	1,546	+37%
Rest of World	7,275	6,634	6,217	8,492	8,149	8,203	5,938	6,147	-3%
V-Class (excluded in MB Vans retail sales)	12,879	8,564	12,177	7,336	12,238	8,951	12,567	9,401	+34%
Market shares** (in percent)									
EU30* small	2.9	3.0	3.1	3.0	3.2	3.7	3.0	2.9	+0.1 pts.
EU30* midsize/large	16.9	16.6	16.6	17.6	17.5	18.0	16.0	16.4	-0.4 pts.
Germany midsize/large	26.9	25.6	26.4	27.7	29.1	29.5	27.1	27.2	-0.1 pts.
USA large	7.0	8.6	9.0	8.7	7.7	9.2	7.3	6.9	+0.4 pts.

* European Union, Switzerland and Norway.

** Based on estimates in certain markets.

Daimler Buses Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Unit sales* (units)	6,958	7,341	6,185	7,438	8,265	7,625	5,404	4,818	+12%
Production (units)	6,600	7,972	6,952	7,070	7,052	6,292	6,583	5,576	+18%
Revenue (millions of EUR)	1,122	1,037	937	1,018	1,287	1,181	900	830	+8%
EBIT (millions of EUR)	88	57	45	89	77	34	65	39	+67%
Return on sales (%)	7.8%	5.5%	4.8%	8.7%	6.0%	2.9%	7.2%	4.7%	.

* Due to the sales structure, retail sales correspond with wholesales.

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Daimler Buses Unit Sales and Market Shares

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
Wholesales* (in units)	6,958	7,341	6,185	7,438	8,265	7,625	5,404	4,818	+12%
EU30**	2,239	1,991	1,842	1,935	3,185	3,257	1,392	1,572	-11%
of which Germany	726	691	569	535	1,286	1,240	509	482	+6%
NAFTA	628	951	1,195	1,236	1,461	1,221	757	549	+38%
of which Mexico	614	945	1,166	1,226	1,458	1,216	738	542	+36%
Latin America (excl. Mexico)	2,988	3,307	2,237	3,471	2,456	2,199	2,398	2,156	+11%
of which Brazil	1,796	1,901	1,012	1,929	669	1,179	1,399	1,460	-4%
Asia	521	242	470	251	585	399	515	183	+181%
Rest of World	582	850	441	545	578	549	342	358	-4%
Market shares*** (in percent)									
EU30** heavy	30.8	30.1	28.5	30.2	27.1	26.8	31.1	32.5	-1.4 pts.
Germany heavy	53.4	54.9	45.0	51.5	47.5	48.2	57.4	55.3	+2.1 pts.
Brazil heavy	59.2	56.7	62.0	53.7	55.3	47.4	42.2	55.1	-12.9 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** European Union, Switzerland and Norway.

*** Based on estimates in certain markets.

Daimler Financial Services Overview

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2016	2015	2016	2015	2016	2015	2017	2016	Change
New business	15,415	14,765	15,658	14,589	17,030	15,310	16,812	13,707	+23%
Contract volume (end of period)	120,319	110,593	122,118	110,956	132,565	116,727	135,036	115,704	+17%
Revenue	5,014	4,769	5,133	4,702	5,651	4,942	5,911	4,862	+22%
EBIT	479	445	438	378	390	387	524	432	+21%
Return on equity (%)	19.3%	20.7%	17.7%	16.6%	15.2%	16.0%	19.3%	17.4%	.