

DAIMLER

Fact Sheet for Q1 2019

April 26, 2019

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Stock Market Information

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Earnings per share* (in EUR)									
basic	1.61	2.28	1.58	2.01	1.46	2.93	1.96	2.12	-8%
diluted	1.61	2.28	1.58	2.01	1.46	2.93	1.96	2.12	-8%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)									
basic	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.7	1,069.8	-0%
diluted	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.7	1,069.8	-0%
Number of shares outstanding (at period end, in millions)	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.0	1,069.8	-0%
Share price Frankfurt (at period end, in EUR)	55.13	63.37	54.35	67.47	45.91	70.80	52.25	68.97	-24%
Market capitalization Frankfurt (at period end, in billions of EUR)	58.98	67.80	58.15	72.18	49.12	75.74	55.86	73.79	-24%

* The 2017 figures have been adjusted based on new IFRS 15 standards including cost of hedging (IFRS 9).

Key Figures and Ratios

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Unit Sales (in units)	833,005	822,504	794,749	824,130	917,756	873,040	773,796	806,905	-4%
Revenue*	40,756	41,214	40,211	40,745	46,610	43,613	39,698	39,785	-0%
EBIT*	2,640	3,747	2,488	3,409	2,669	3,421	2,802	3,335	-16%
Net profit (loss), Group*	1,825	2,512	1,761	2,237	1,642	3,216	2,149	2,354	-9%
Profit (loss) attributable to shareholders of Daimler AG*	1,726	2,444	1,689	2,146	1,561	3,131	2,095	2,273	-8%
R&D expenditure total	2,290	2,132	2,373	2,296	2,123	2,150	2,378	2,321	+2%
Expensed R&D costs	1,620	1,414	1,775	1,647	1,474	1,429	1,704	1,712	-0%
Capitalized development costs	670	718	598	649	649	721	674	609	+11%
Amortization on capitalized development costs	378	331	370	330	430	323	429	360	+19%
Depreciation and amortization** (including amortization on capitalized development costs, excluding depreciation on leased assets)	1,469	1,356	1,574	1,360	1,690	1,436	1,629	1,444	+13%
Capital expenditure total**	2,388	2,718	2,884	2,548	3,401	3,599	2,634	2,214	+19%
Investment in pp&e	1,539	1,397	2,043	1,450	2,556	2,564	1,654	1,332	+24%
Capitalized development costs	670	718	598	649	649	721	674	609	+11%
Financial investments and other intangible assets	179	603	243	449	196	314	306	273	+12%

* The 2017 figures have been adjusted based on new IFRS 15 standards including cost of hedging (IFRS 9).

** Industrial business.

Free Cash Flow and Net Liquidity of the Industrial Business

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Net liquidity at the beginning of the period	18,683	21,073	14,472	18,382	13,499	20,832	13,054*	16,597	-21%
Free cash flow	-18	1,093	-1,864	2,733	2,958	-3,766	-2,039	1,822	.
thereof: working capital**	-793	90	-2,611	-111	313	-2,058	-2,391	297	.
Other	-4,193	-3,784	891	-283	-169	-469	331	264	+25%
thereof: dividends Daimler AG	-3,905	-3,477	0	0	0	0	0	0	.
Net liquidity at the end of the period	14,472	18,382	13,499	20,832	16,288	16,597	11,346	18,683	-39%

* Reflecting effects from initial application of IFRS 16.

** Inventories, trade receivables and trade payables. The 2017 figures have been adjusted based on new IFRS 15 standards including cost of hedging (IFRS 9).

Liquidity

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Group liquidity									
Cash and cash equivalents	14,334	12,995	15,014	17,401	15,853	12,072	16,598	14,058	+18%
Marketable securities and term deposits	10,348	8,801	9,865	9,501	9,577	10,063	10,114	10,407	-3%
Gross liquidity	24,682	21,796	24,879	26,902	25,430	22,135	26,712	24,465	+9%
Financing liabilities (nominal)	-137,398	-119,426	-141,572	-123,889	-144,999	-127,353	-154,825	-129,671	.
Net debt	-112,716	-97,630	-116,693	-96,987	-119,569	-105,218	-128,113	-105,206	.
Liquidity of the industrial business									
Cash and cash equivalents	12,064	11,030	12,375	15,168	12,799	9,515	14,301	12,263	+17%
Marketable securities and term deposits	9,185	7,635	8,691	8,368	8,364	8,894	9,038	9,133	-1%
Gross liquidity	21,249	18,665	21,066	23,536	21,163	18,409	23,339	21,396	+9%
Financing liabilities (nominal)	-6,777	-283	-7,567	-2,704	-4,875	-1,812	-11,993	-2,713	.
Net liquidity	14,472	18,382	13,499	20,832	16,288	16,597	11,346	18,683	-39%

Pension and Health-Care Benefits

(in billions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Pension benefits									
Benefit obligations	-31.7	-31.7	-31.4	-31.7	-31.7	-31.7	-33.5	-31.5	.
Plan assets	26.5	23.6	26.6	23.7	25.5	27.2	26.6	26.6	0%
Funded status	-5.2	-8.1	-4.8	-8.0	-6.2	-4.5	-6.9	-4.9	.
Funding ratio	83.6%	74.4%	84.7%	74.8%	80.4%	85.8%	79.4%	84.4%	-6%
Health-care benefits									
Benefit obligations	-1.2	-1.1	-1.2	-1.1	-1.1	-1.2	-1.1	-1.1	.
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.
Reimbursement Medicare Act	0.1	0.1	0.1	0.1	0.0	0.1	0.0	0.1	-100%
Funded status	-1.1	-1.0	-1.1	-1.0	-1.1	-1.1	-1.1	-1.0	.

Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Mercedes-Benz Cars	590,690	595,178	559,539	597,253	638,263	613,026	555,312	594,299	-7%
Daimler Trucks	123,910	116,429	136,055	126,558	143,524	133,711	115,920	113,846	+2%
Mercedes-Benz Vans	110,883	103,393	91,414	93,106	126,088	117,748	97,038	93,016	+4%
Daimler Buses	7,522	7,504	7,741	7,213	9,881	8,555	5,526	5,744	-4%
Daimler Group	833,005	822,504	794,749	824,130	917,756	873,040	773,796	806,905	-4%

Production Volume

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Mercedes-Benz Cars	601,343	600,358	632,441	639,058	556,415	587,020	614,094	608,071	+1%
Daimler Trucks	128,255	119,522	141,909	129,845	133,912	122,159	125,599	120,770	+4%
Mercedes-Benz Vans	127,444	100,884	97,347	84,821	105,527	115,308	111,598	109,996	+1%
Daimler Buses	8,620	7,973	8,507	7,089	7,182	6,873	6,972	6,924	+1%
Daimler Group	865,662	828,737	880,204	860,813	803,036	831,360	858,263	845,761	+1%

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Revenue*

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Mercedes-Benz Cars	22,575	23,570	21,672	23,355	25,858	24,905	21,200	22,998	-8%
Daimler Trucks	9,185	9,030	10,045	9,210	10,424	9,564	9,546	8,619	+11%
Mercedes-Benz Vans	3,511	3,325	3,039	3,090	3,978	3,769	3,369	3,098	+9%
Daimler Buses	1,075	1,217	1,064	1,036	1,540	1,348	785	850	-8%
Daimler Financial Services	6,570	6,088	6,385	5,971	7,059	6,307	6,881	6,255	+10%
Reconciliation	-2,160	-2,016	-1,994	-1,917	-2,249	-2,280	-2,083	-2,035	.
Daimler Group	40,756	41,214	40,211	40,745	46,610	43,613	39,698	39,785	-0%

* The 2017 figures have been adjusted based on new IFRS 15 standards including cost of hedging (IFRS 9).

In 2017 at the Daimler Financial Services segment, the Group's internal revenue and cost of sales have been adjusted by the same amount. These adjustments have been fully eliminated in the reconciliation.

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Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)*

(EBIT in millions of EUR, RoS in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Mercedes-Benz Cars									
EBIT	1,901	2,365	1,372	2,105	1,883	2,375	1,298	2,060	-37%
RoS	8.4%	10.0%	6.3%	9.0%	7.3%	9.5%	6.1%	9.0%	.
Daimler Trucks									
EBIT	546	548	850	614	710	559	582	647	-10%
RoS	5.9%	6.1%	8.5%	6.7%	6.8%	5.8%	6.1%	7.5%	.
Mercedes-Benz Vans									
EBIT	152	349	-93	214	81	247	-98	172	.
RoS	4.3%	10.5%	-3.1%	6.9%	2.0%	6.6%	-2.9%	5.6%	.
Daimler Buses									
EBIT	66	78	30	32	132	99	-21	37	.
RoS	6.1%	6.4%	2.8%	3.1%	8.6%	7.3%	-2.7%	4.4%	.
Daimler Financial Services									
EBIT	66	522	392	508	378	416	1,209	548	+121%
Return on equity (RoE)	2.1%	18.8%	12.5%	18.5%	12.0%	14.3%	35.7%	17.9%	.
Reconciliation									
	-91	-115	-63	-64	-515	-275	-168	-129	.
Daimler Group									
	2,640	3,747	2,488	3,409	2,669	3,421	2,802	3,335	-16%

* The 2017 figures have been adjusted based on new IFRS 15 standards including cost of hedging (IFRS 9).

Disclosed Items Affecting EBIT

		2nd Quarter		3rd Quarter		4th Quarter		1st Quarter	
		2018	2017	2018	2017	2018	2017	2019	2018
(in millions of EUR)									
Mercedes-Benz Cars	Expenses for voluntary service activities and a specific vehicle recall	-	-	-	-453	-	28	-	-
	Remeasurement of investment in Aston Martin Lagonda Global Holdings plc	-	-	185	-	-74	-	-	-
Daimler Trucks	Expenses related to fixed cost optimization	-	-24	-	-70	-	-78	-	*
DFS	Settlement of the Toll Collect arbitration proceedings	-418	-	-	-	-	-	-	-
	Merger of mobility services of Daimler and BMW	-	-	-	-	-	-	718	-
Recon- ciliation	Impairment of investment in BAIC Motor	-	-	-	-	-150	-	-	-

* not significant

Mercedes-Benz Cars Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Unit sales (units)	590,690	595,178	559,539	597,253	638,263	613,026	555,312	594,299	-7%
Retail sales (units)	629,462	619,367	556,979	603,766	627,601	606,503	587,921	625,030	-6%
Production (units)	601,343	600,358	632,441	639,058	556,415	587,020	614,094	608,071	+1%
Revenue* (millions of EUR)	22,575	23,570	21,672	23,355	25,858	24,905	21,200	22,998	-8%
EBIT* (millions of EUR)	1,901	2,365	1,372	2,105	1,883	2,375	1,298	2,060	-37%
Return on sales* (%)	8.4%	10.0%	6.3%	9.0%	7.3%	9.5%	6.1%	9.0%	.
V-Class/X-Class retail sales (included in MBC retail sales)	21,964	15,963	15,818	14,437	22,065	17,648	18,051	16,940	+7%

* The 2017 figures have been adjusted based on new IFRS 15 standards including cost of hedging (IFRS 9).

Mercedes-Benz Cars Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Mercedes-Benz Cars	590,690	595,178	559,539	597,253	638,263	613,026	555,312	594,299	-7%
Europe	250,180	270,433	223,561	252,839	264,755	249,112	235,298	244,178	-4%
of which Germany	81,931	85,369	72,114	82,805	91,171	77,627	78,084	78,547	-1%
NAFTA	96,004	94,554	90,566	98,149	120,289	116,903	75,961	85,748	-11%
of which USA	78,042	77,605	75,975	82,175	102,704	99,722	64,259	70,490	-9%
Asia	223,300	204,709	223,058	219,287	232,883	223,793	221,649	241,836	-8%
of which China	166,915	150,146	170,438	153,269	161,567	160,833	173,152	178,817	-3%
of which locally produced vehicles	125,045	101,371	118,450	104,246	114,506	107,503	145,107	127,005	+14%
Rest of World	21,206	25,482	22,354	26,978	20,336	23,218	22,404	22,537	-1%

Mercedes-Benz Cars Retail Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Mercedes-Benz Cars	629,462	619,367	556,979	603,766	627,601	606,503	587,921	625,030	-6%
Europe	266,847	277,951	235,033	261,192	270,020	258,322	248,175	262,342	-5%
of which Germany	88,170	90,605	76,185	87,183	97,135	83,932	80,752	83,453	-3%
NAFTA	98,628	100,557	81,351	96,890	106,585	111,869	84,416	94,056	-10%
of which USA	80,661	83,733	66,847	80,943	90,853	95,456	71,397	78,874	-9%
Asia	239,240	215,185	219,253	219,395	227,794	212,552	234,224	245,177	-4%
of which China	176,570	154,792	167,906	157,682	159,517	152,394	178,123	176,310	+1%
of which locally produced vehicles	128,089	107,783	123,408	109,071	111,424	104,189	142,237	122,887	+16%
Rest of World	24,747	25,674	21,342	26,289	23,202	23,760	21,106	23,455	-10%
V-Class/X-Class (included in MBC retail sales)	21,964	15,963	15,818	14,437	22,065	17,648	18,051	16,940	+7%

Mercedes-Benz Cars Market Shares*

(in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change in % pts.
European Union	5.8	6.3	5.6	6.7	7.5	6.3	6.2	5.9	+0.3
of which Germany	9.9	10.6	9.8	11.3	12.5	10.3	10.1	10.0	+0.1
USA	1.9	1.9	1.6	1.8	2.1	2.2	1.8	1.9	-0.1
China	3.1	2.9	3.1	2.8	2.5	1.9	3.5	2.9	+0.6
Japan	1.6	1.6	1.6	1.8	1.9	1.9	1.4	1.4	0.0

* Based on estimates in certain markets.

Daimler Trucks Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Incoming orders (units)	143,963	114,360	129,330	116,691	132,346	145,811	101,376	183,761	-45%
Unit sales (units)	123,910	116,429	136,055	126,558	143,524	133,711	115,920	113,846	+2%
Retail sales (units)	123,260	112,481	124,927	116,280	147,616	138,499	115,024	112,222	+2%
Production (units)	128,255	119,522	141,909	129,845	133,912	122,159	125,599	120,770	+4%
Revenue* (millions of EUR)	9,185	9,030	10,045	9,210	10,424	9,564	9,546	8,619	+11%
EBIT* (millions of EUR)	546	548	850	614	710	559	582	647	-10%
Return on sales* (%)	5.9%	6.1%	8.5%	6.7%	6.8%	5.8%	6.1%	7.5%	.

* The 2017 figures have been adjusted based on new IFRS 15 standards including cost of hedging (IFRS 9).

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Daimler Trucks Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Daimler Trucks	123,910	116,429	136,055	126,558	143,524	133,711	115,920	113,846	+2%
EU30*	21,069	20,431	21,865	20,874	25,206	23,611	18,967	17,250	+10%
of which Germany	7,838	8,069	8,688	8,104	10,301	9,095	6,576	6,112	+8%
NAFTA	44,347	42,293	52,690	45,290	51,808	44,523	47,825	40,822	+17%
of which USA	38,031	35,861	44,708	38,616	43,006	36,827	42,376	34,813	+22%
Latin America (excl. Mexico)	7,913	7,028	9,795	7,978	11,077	9,213	8,677	9,370	-7%
of which Brazil	4,421	2,920	5,951	3,662	7,004	4,378	6,097	4,027	+51%
Asia	40,271	35,682	42,298	39,977	44,493	42,974	34,307	37,675	-9%
of which Japan	10,386	10,195	10,720	11,862	10,947	11,182	10,975	11,974	-8%
Indonesia	16,429	9,823	17,751	11,936	17,551	13,727	7,808	12,497	-38%
India	5,796	3,554	5,252	4,855	5,293	4,572	5,549	6,191	-10%
Rest of World	10,310	10,995	9,407	12,439	10,940	13,390	6,144	8,729	-30%
BFDA - Beijing Foton Daimler Automotive Co. Ltd. (Auman Trucks)	32,580	28,623	22,971	30,031	23,804	27,298	22,675	24,009	-6%
Daimler Trucks including BFDA	156,490	145,052	159,026	156,589	167,328	161,009	138,595	137,855	+1%

* European Union, Switzerland and Norway.

Daimler Trucks Retail Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Daimler Trucks	123,260	112,481	124,927	116,280	147,616	138,499	115,024	112,222	+2%
EU30*	20,815	20,979	20,595	19,307	25,104	24,000	18,679	18,624	+0%
of which Germany	7,838	8,069	8,688	8,104	10,301	9,095	6,576	6,112	+8%
NAFTA	44,332	39,965	49,303	41,147	53,093	47,603	47,411	39,387	+20%
of which USA	37,321	33,393	41,829	35,464	44,105	39,378	41,976	34,547	+22%
Latin America (excl. Mexico)	8,236	6,992	10,038	7,769	10,682	8,966	8,171	8,749	-7%
of which Brazil	4,567	2,954	6,020	3,507	6,634	4,068	5,597	3,542	+58%
Asia	39,732	33,550	36,295	36,492	46,034	43,367	34,873	38,056	-8%
of which Japan	10,265	10,076	10,511	12,015	10,827	11,299	11,046	11,962	-8%
Indonesia	14,797	9,795	11,941	10,008	17,045	13,958	9,766	12,317	-21%
India	5,534	3,256	4,946	4,559	5,270	4,825	4,469	5,759	-22%
Rest of World	10,145	10,995	8,696	11,565	12,703	14,563	5,890	7,406	-20%

* European Union, Switzerland and Norway.

Daimler Trucks Incoming Orders

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Daimler Trucks	143,963	114,360	129,330	116,691	132,346	145,811	101,376	183,761	-45%
EU30*	21,391	19,738	17,665	18,968	29,039	22,887	20,474	23,733	-14%
of which Germany	8,520	7,496	7,457	6,578	10,466	8,202	8,763	10,009	-12%
NAFTA	62,719	35,989	50,549	35,106	54,276	62,889	27,009	88,646	-70%
of which USA	52,388	31,075	49,511	27,194	46,106	56,151	24,246	72,236	-66%
Latin America (excl. Mexico)	7,985	6,576	9,247	8,128	9,702	8,398	8,628	7,990	+8%
of which Brazil	4,421	2,920	5,951	3,662	7,004	4,378	6,097	4,027	+51%
Asia	40,825	39,000	39,678	42,858	32,471	39,736	38,561	50,524	-24%
of which Japan	12,307	12,284	10,725	11,579	10,841	11,978	12,189	12,379	-2%
Indonesia	16,132	10,290	11,994	14,365	7,244	15,572	13,070	18,544	-30%
India	2,528	4,953	5,425	5,069	5,000	3,840	5,825	9,623	-39%
Rest of World	11,043	13,057	12,191	11,631	6,858	11,901	6,704	12,868	-48%

* European Union, Switzerland and Norway.

Daimler Trucks Market Shares*

(in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change in % pts.
Trucks Europe / Latin America									
(Mercedes-Benz)									
EU30** HDT/MDT	19.8	20.9	21.4	22.1	21.6	21.2	19.6	18.3	+1.3
Germany HDT/MDT	34.5	35.6	37.1	38.0	39.2	36.7	34.5	33.2	+1.3
Brazil HDT/MDT	27.2	28.7	26.1	28.3	29.1	25.7	30.5	29.4	+1.1
Trucks North America									
(Freightliner/Western Star)									
NAFTA Class 8	37.7	40.4	39.6	38.6	38.4	40.5	44.6	40.1	+4.5
NAFTA Class 6-7	38.9	39.9	36.6	36.1	35.1	40.9	39.7	44.0	-4.3
Trucks Asia									
(FUSO)									
Japan Trucks Total	20.4	18.8	19.6	19.4	18.5	21.3	17.0	18.7	-1.7
(BharatBenz)									
India HDT/upper MDT	6.6	8.7	6.8	10.8	6.7	9.3	6.0	8.7	-2.7

* Based on estimates in certain markets.

** European Union including Switzerland and Norway.

Mercedes-Benz Vans Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Unit sales (units)	110,883	103,393	91,414	93,106	126,088	117,748	97,038	93,016	+4%
Retail sales (units)	84,606	87,447	72,130	82,322	103,142	96,756	75,871	74,194	+2%
Production (units)	127,444	100,884	97,347	84,821	105,527	115,308	111,598	109,996	+1%
Revenue* (millions of EUR)	3,511	3,325	3,039	3,090	3,978	3,769	3,369	3,098	+9%
EBIT* (millions of EUR)	152	349	-93	214	81	247	-98	172	.
Return on sales* (%)	4.3%	10.5%	-3.1%	6.9%	2.0%	6.6%	-2.9%	5.6%	.
V-Class/X-Class retail sales (excluded from MB Vans retail sales)	21,964	15,963	15,818	14,437	22,065	17,648	18,051	16,940	+7%

* The 2017 figures have been adjusted based on new IFRS 15 standards including cost of hedging (IFRS 9).

Mercedes-Benz Vans Unit Sales

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Wholesales (in units)	110,883	103,393	91,414	93,106	126,088	117,748	97,038	93,016	+4%
EU30*	71,318	70,357	57,019	58,966	89,514	83,435	66,557	60,418	+10%
of which Germany	28,083	27,441	22,397	23,687	34,444	33,688	22,384	22,343	+0%
NAFTA	13,180	11,955	13,048	12,630	13,351	11,699	11,671	11,272	+4%
of which USA	9,872	8,994	9,634	9,555	10,485	9,358	8,846	8,750	+1%
Latin America (excl. Mexico)	3,990	3,974	4,652	4,134	6,272	4,410	4,174	3,821	+9%
Asia	10,816	8,856	9,141	9,106	9,569	8,892	8,971	9,253	-3%
of which China	7,471	6,312	7,381	6,758	7,676	6,327	6,131	6,540	-6%
Rest of World	11,579	8,251	7,554	8,270	7,382	9,312	5,665	8,252	-31%

* European Union, Switzerland and Norway.

Mercedes-Benz Vans Retail Sales and Market Shares

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Retail sales (in units)	84,606	87,447	72,130	82,322	103,142	96,756	75,871	74,194	+2%
EU30*	56,845	60,512	43,620	53,821	74,119	68,021	53,453	49,127	+9%
of which Germany	21,891	21,946	17,708	18,792	27,371	27,327	17,453	17,225	+1%
NAFTA	11,707	11,114	14,307	12,396	12,374	12,051	9,665	10,391	-7%
of which USA	8,724	8,367	11,113	9,427	10,154	9,767	7,476	8,186	-9%
Latin America (excl. Mexico)	4,217	3,893	4,332	4,152	5,125	4,151	4,254	3,744	+14%
Asia	3,921	3,859	3,709	4,332	4,705	4,056	4,214	3,888	+8%
of which China	2,926	2,762	2,689	2,991	3,609	3,029	2,846	2,708	+5%
Rest of World	7,916	8,069	6,162	7,621	6,819	8,477	4,285	7,044	-39%
V-Class/X-Class (excluded from MB Vans retail sales)	21,964	15,963	15,818	14,437	22,065	17,648	18,051	16,940	+7%
Market shares** (in percent)									
EU30* small	3.3	2.9	3.2	3.1	3.1	3.3	2.5	2.9	-0.4 pts.
EU30* midsize/large	14.2	16.4	12.7	16.8	18.9	17.8	15.2	15.3	-0.1 pts.
Germany midsize/large	22.6	25.4	22.5	26.1	30.5	30.9	23.3	25.6	-2.3 pts.
USA large	6.8	6.3	10.1	8.4	8.7	8.2	6.7	7.7	-1.0 pts.

* European Union, Switzerland and Norway.

** Based on estimates in certain markets.

Daimler Buses Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Unit sales* (units)	7,522	7,504	7,741	7,213	9,881	8,555	5,526	5,744	-4%
Production (units)	8,620	7,973	8,507	7,089	7,182	6,873	6,972	6,924	+1%
Revenue** (millions of EUR)	1,075	1,217	1,064	1,036	1,540	1,348	785	850	-8%
EBIT** (millions of EUR)	66	78	30	32	132	99	-21	37	.
Return on sales** (%)	6.1%	6.4%	2.8%	3.1%	8.6%	7.3%	-2.7%	4.4%	.

* Due to the sales structure, retail sales correspond with wholesales.

** The 2017 figures have been adjusted based on new IFRS 15 standards including cost of hedging (IFRS 9).

DAIMLER

Daimler Buses Unit Sales and Market Shares

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
Wholesales* (in units)	7,522	7,504	7,741	7,213	9,881	8,555	5,526	5,744	-4%
EU30**	2,183	2,202	2,146	1,864	3,588	3,229	919	1,367	-33%
of which Germany	693	811	590	568	1,197	1,169	342	422	-19%
NAFTA	839	1,041	906	852	1,070	836	382	458	-17%
of which Mexico	839	1,020	881	846	1,063	836	382	453	-16%
Latin America (excl. Mexico)	3,377	3,448	3,449	3,643	3,746	3,251	3,163	3,109	+2%
of which Brazil	2,484	2,108	2,278	2,084	2,160	1,610	2,228	1,856	+20%
Asia	758	439	761	597	1,073	797	846	580	+46%
Rest of World	365	374	479	257	404	442	216	230	-6%
Market shares*** (in percent)									
EU30** heavy	28.9	32.2	29.2	23.1	28.5	28.3	24.3	29.2	-4.9 pts.
Germany heavy	50.5	55.1	54.8	45.8	48.0	47.7	44.5	45.4	-0.9 pts.
Brazil heavy	57.1	51.3	52.4	56.4	42.0	54.7	50.3	60.8	-10.5 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** European Union, Switzerland and Norway.

*** Based on estimates in certain markets.

Daimler Financial Services Overview

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2018	2017	2018	2017	2018	2017	2019	2018	Change
New business	18,341	17,925	16,613	17,437	19,112	18,547	17,324	17,861	-3%
Contract volume (end of period)	146,709	134,156	148,813	135,771	154,072	139,907	157,367	141,678	+11%
Revenue*	6,570	6,088	6,385	5,971	7,059	6,307	6,881	6,255	+10%
EBIT*	66	522	392	508	378	416	1,209	548	+121%
Return on equity (%)	2.1%	18.8%	12.5%	18.5%	12.0%	14.3%	35.7%	17.9%	.

* The 2017 figures have been adjusted based on new IFRS 15 standards including cost of hedging (IFRS 9).

In 2017 at the Daimler Financial Services segment, the Group's internal revenue and cost of sales have been adjusted by the same amount. These adjustments have been fully eliminated in the reconciliation.

YOUR NOW Joint Ventures - The Mobility Powerhouse Overview

	1st Quarter		
	2019	2018	Change
Interactions total (in millions)	124.2	n/a	.
SHARE NOW	9.2	n/a	.
FREE NOW	53.2	n/a	.
REACH NOW	7.7	n/a	.
PARK NOW	54.1*	n/a	.
CHARGE NOW	0.06	n/a	.
Customers** (end of period, in millions)	>66	n/a	.
SHARE NOW	>4	n/a	.
FREE NOW	24.4	n/a	.
REACH NOW	6.7	n/a	.
PARK NOW	30.9*	n/a	.
CHARGE NOW	0.02	n/a	.
Cities** (end of period)	>1,200	n/a	.
SHARE NOW	30	n/a	.
FREE NOW	>110	n/a	.
REACH NOW	20	n/a	.
PARK NOW	>1,200*	n/a	.
CHARGE NOW	n/a	n/a	.
Gross merchandise value*** (in bn of EUR)	3.2*	n/a	.

* For U.S. entity of PARK NOW, March figure estimated.

** Partially, data summation without consideration of possible redundancies.

*** Run rate based on figures of previous month.