

DAIMLER

Fact Sheet for Q3 and January-September 2011

October 27, 2011

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Stock Market Information

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Earnings per share (in EUR)												
basic	0.99	-0.34	0.99	0.65	1.51	1.18	1.21	1.44	-16%	3.71	3.29	+13%
diluted	0.99	-0.34	0.99	0.65	1.51	1.18	1.21	1.44	-16%	3.70	3.29	+12%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)												
basic	1,063.0	1,024.0	1,065.5	1,024.2	1,065.7	1,054.5	1,066.2	1,061.3	+0%	1,065.8	1,046.7	+2%
diluted	1,064.9	1,024.6	1,067.6	1,024.2	1,067.3	1,055.3	1,066.8	1,062.1	+0%	1,067.2	1,047.4	+2%
Number of shares outstanding (at period end, in millions)												
total shares outstanding	1,065.6	1,061.2	1,065.7	1,061.2	1,065.8	1,061.6	1,066.3	1,062.0	+0%			
adjusted for treasury stock	1,065.4	1,024.1	1,065.6	1,024.9	1,065.8	1,060.9	1,066.3	1,061.7	+0%			
Share price Frankfurt (at period end, in EUR)												
	50.73	37.23	49.85	34.86	51.90	41.92	33.63	46.46	-28%			
Market capitalization Frankfurt (at period end, in billions of EUR)												
	54.05	38.13	53.12	35.73	55.32	44.47	35.86	49.33	-27%			

Key Figures and Ratios

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Unit Sales (in units)	521,116	441,038	461,742	402,725	527,644	496,481	525,517	475,110	+11%	1,514,903	1,374,316	+10%
Revenue	26,396	21,323	24,729	21,187	26,338	25,107	26,407	25,071	+5%	77,474	71,365	+9%
EBIT	1,562	448	2,031	1,190	2,581	2,104	1,968	2,418	-19%	6,580	5,712	+15%
Net profit (loss), Group	1,140	-352	1,180	612	1,704	1,312	1,360	1,610	-16%	4,244	3,534	+20%
Profit (loss) attributable to shareholders of Daimler AG	1,050	-348	1,059	667	1,607	1,248	1,286	1,533	-16%	3,952	3,448	+15%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	869	786	899	818	897	836	902	841	+7%	2,698	2,495	+8%
R&D expenditure total	1,264	850	1,277	1,134	1,302	1,236	1,434	1,215	+18%	4,013	3,585	+12%
Expensed R&D costs	930	581	953	798	944	850	1,030	898	+15%	2,927	2,546	+15%
Capitalized development costs	334	269	324	336	358	386	404	317	+27%	1,086	1,039	+5%
Amortization on capitalized development costs	189	172	192	176	197	176	206	178	+16%	595	530	+12%
Capital expenditure (Property, plant & equipment)	1,347	557	757	738	997	643	1,023	925	+11%	2,777	2,306	+20%

Cash Flow and Net Industrial Liquidity

		4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
		2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
(in millions of EUR)													
Daimler Group	Cash provided by/used for												
	operating activities	235	1,220	-520	1,957	856	2,642	81	3,710	-98%	417	8,309	-95%
	investing activities	1,118	-1,073	-899	-77	-1,032	-669	-2,480	-685	-262%	-4,411	-1,431	-208%
	financing activities	-1,213	-1,937	-138	-2,469	811	-3,893	2,284	24	.	2,957	-6,338	.
Industrial business	Net liquidity at the beginning of the period	11,934	6,714	11,938	7,285	12,415	7,378	11,489	9,397	+22%	11,938	7,285	+64%
	Free cash flow	99	453	-516	299	1,129	2,472	-774	2,562	.	-161	5,333	.
	thereof: working capital*	-1,019	-237	-1,165	-590	-30	164	-200	1,281	.	-1,395	855	.
	Other	-95	118	993	-206	-2,055	-453	-273	-25	.	-1,335	-684	-95%
	thereof: dividends Daimler AG	0	0	0	0	-1,971	0	0	0	.	-1,971	0	.
	Net liquidity at the end of the period	11,938	7,285	12,415	7,378	11,489	9,397	10,442	11,934	-13%	10,442	11,934	-13%

* Inventories, trade receivables and trade payables

Liquidity

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			End of		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	Q3 2011	2010	Change
Group liquidity												
Cash and cash equivalents	10,903	9,800	9,202	9,484	9,841	7,886	9,827	10,672	-8%	9,827	10,903	-10%
Marketable securities and term deposits	2,096	6,342	1,899	5,724	1,614	5,401	1,901	4,739	-60%	1,901	2,096	-9%
Gross liquidity	12,999	16,142	11,101	15,208	11,455	13,287	11,728	15,411	-24%	11,728	12,999	-10%
Financing liabilities (nominal)	-53,895	-57,301	-51,666	-57,118	-54,302	-56,569	-57,786	-54,018	-7%	-57,786	-53,895	-7%
Net debt	-40,896	-41,159	-40,565	-41,910	-42,847	-43,282	-46,058	-38,607	-19%	-46,058	-40,896	-13%
Liquidity of the industrial business												
Cash and cash equivalents	9,535	6,735	8,265	7,197	8,981	6,534	8,811	9,731	-9%	8,811	9,535	-8%
Marketable securities and term deposits	1,258	5,073	1,030	4,562	725	4,461	864	3,808	-77%	864	1,258	-31%
Gross liquidity	10,793	11,808	9,295	11,759	9,706	10,995	9,675	13,539	-29%	9,675	10,793	-10%
Financing liabilities (nominal)	1,145	-4,523	3,120	-4,381	1,783	-1,598	767	-1,605	.	767	1,145	-33%
Net liquidity	11,938	7,285	12,415	7,378	11,489	9,397	10,442	11,934	-13%	10,442	11,938	-13%

Pension and Health-Care Benefits

(in billions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			End of		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	Q3 2011	2010	Change
Pension benefits												
Benefit obligations	-17.7	-16.5	-17.6	-16.7	-17.8	-17.1	-18.0	-17.0	-6%	-18.0	-17.7	-2%
Plan assets	11.2	10.6	11.2	10.8	11.5	10.8	12.4	11.1	+12%	12.4	11.2	+11%
Funded status	-6.5	-5.9	-6.4	-5.9	-6.3	-6.3	-5.6	-5.9	+5%	-5.6	-6.5	+14%
Provisions	3.4	3.1	3.5	3.3	3.5	3.5	2.1	3.5	-40%	2.1	3.4	-38%
Funded position net of provisions	-3.1	-2.8	-2.9	-2.6	-2.8	-2.8	-3.5	-2.4	-46%	-3.5	-3.1	-13%
Health-care benefits												
Benefit obligations	-1.0	-1.0	-1.0	-1.1	-1.0	-1.3	-1.1	-1.0	-10%	-1.1	-1.0	-10%
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.	0.0	0.0	.
Reimbursement Medicare Act	0.1	0.1	0.1	0.1	0.1	0.2	0.1	0.1	+0%	0.1	0.1	+0%
Funded status	-0.9	-0.9	-0.9	-1.0	-0.9	-1.1	-1.0	-0.9	-11%	-1.0	-0.9	-11%
Provisions	0.8	0.8	0.7	0.9	0.7	1.0	0.8	0.7	+14%	0.8	0.8	+0%
Funded position net of provisions	-0.1	-0.1	-0.2	-0.1	-0.2	-0.1	-0.2	-0.2	+0%	-0.2	-0.1	-100%

Unit Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars*	339,753	303,552	310,717	277,117	357,636	342,461	337,163	317,496	+6%	1,005,516	937,074	+7%
Daimler Trucks	106,096	73,718	89,260	70,557	91,458	83,797	115,634	94,813	+22%	296,352	249,167	+19%
Mercedes-Benz Vans	64,449	54,748	54,018	46,655	67,989	59,393	63,518	53,727	+18%	185,525	159,775	+16%
Daimler Buses	10,818	9,020	7,747	8,396	10,561	10,830	9,202	9,074	+1%	27,510	28,300	-3%
Daimler Group*	521,116	441,038	461,742	402,725	527,644	496,481	525,517	475,110	+11%	1,514,903	1,374,316	+10%

* Including Mitsubishi vehicles manufactured and/or sold in South Africa.

Production Volume

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars*	361,490	292,395	341,708	307,826	349,242	326,020	334,084	317,120	+5%	1,025,034	950,966	+8%
Daimler Trucks	102,274	73,793	93,727	73,768	92,297	84,409	128,347	100,445	+28%	314,371	258,622	+22%
Mercedes-Benz Vans	60,975	51,622	64,272	49,820	69,169	61,261	64,256	55,919	+15%	197,697	167,000	+18%
Daimler Buses	9,267	8,468	8,145	8,844	10,631	10,757	10,805	10,537	+3%	29,581	30,138	-2%
Daimler Group*	534,006	426,278	507,852	440,258	521,339	482,447	537,492	484,021	+11%	1,566,683	1,406,726	+11%

* Including vehicles manufactured for Mitsubishi Motors Corporation in South Africa.

Revenue

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars	14,152	11,445	13,860	11,595	14,647	14,018	13,826	13,661	+1%	42,333	39,274	+8%
Daimler Trucks	6,865	4,837	6,242	4,873	6,648	5,853	7,619	6,433	+18%	20,509	17,159	+20%
Mercedes-Benz Vans	2,235	1,842	1,977	1,697	2,243	1,977	2,222	1,903	+17%	6,442	5,577	+16%
Daimler Buses	1,335	1,207	831	1,011	1,166	1,205	1,041	1,007	+3%	3,038	3,223	-6%
Daimler Financial Services	3,147	2,874	3,034	3,061	2,907	3,322	3,006	3,258	-8%	8,947	9,641	-7%
Reconciliation	-1,338	-882	-1,215	-1,050	-1,273	-1,268	-1,307	-1,191	-10%	-3,795	-3,509	-8%
Daimler Group	26,396	21,323	24,729	21,187	26,338	25,107	26,407	25,071	+5%	77,474	71,365	+9%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)

(EBIT in millions of EUR, RoS in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars												
EBIT	1,175	608	1,288	806	1,566	1,376	1,108	1,299	-15%	3,962	3,481	+14%
RoS	8.3%	5.3%	9.3%	7.0%	10.7%	9.8%	8.0%	9.5%	.	9.4%	8.9%	.
Daimler Trucks*												
EBIT	403	-224	413	133	486	300	555	496	+12%	1,454	929	+57%
RoS	5.9%	-4.6%	6.6%	2.7%	7.3%	5.1%	7.3%	7.7%	.	7.1%	5.4%	.
Mercedes-Benz Vans												
EBIT	138	126	173	64	206	127	200	122	+64%	579	313	+85%
RoS	6.2%	6.8%	8.8%	3.8%	9.2%	6.4%	9.0%	6.4%	.	9.0%	5.6%	.
Daimler Buses												
EBIT	84	46	-33	41	61	79	25	11	+127%	53	131	-60%
RoS	6.3%	3.8%	-4.0%	4.1%	5.2%	6.6%	2.4%	1.1%	.	1.7%	4.1%	.
Daimler Financial Services												
	224	-4	321	119	340	171	337	317	+6%	998	607	+64%
Reconciliation*												
	-462	-104	-131	27	-78	51	-257	173	.	-466	251	.
Daimler Group												
	1,562	448	2,031	1,190	2,581	2,104	1,968	2,418	-19%	6,580	5,712	+15%

* In connection with the Tognum acquisition, the equity-method result of Tognum which was previously included in the reconciliation of the divisions' EBIT to Group EBIT, has been allocated to Daimler Trucks as of the first quarter of 2010 retroactively.

Special Items affecting EBIT / A400M

		4th Quarter		1st Quarter		2nd Quarter		3rd Quarter		January - September	
		2010	2009	2011	2010	2011	2010	2011	2010	2011	2010
(in millions of EUR)											
Daimler Trucks	Repositioning of Daimler Trucks North America	-8	-47	-	-12	-	-4	-	-13	-	-29
	Repositioning of Mitsubishi Fuso Truck and Bus Corporation	4	-28	-	-5	-	-10	-	8	-	-7
	Adjustments of health-care and pension benefits	-23	-	-	-	-	-	-	183	-	183
	Natural disaster in Japan (Q2 2011: primarily insurance compensation)	-	-	-49	-	11	-	-9	-	-47	-
	Impairment of investment in Kamaz	-	-	-	-	-	-	-23	-	-23	-
DFS	Repositioning of business activities in Germany	-4	-	-	-	-	-78	-	-	-	-78
	Sale of non-automotive assets	11	-81	-	-46	-	26	-	-	-	-20
	Natural disaster in Japan	-	-	-29	-	-	-	-	-	-29	-
Reconciliation	Sale of equity interest in Tata Motors	-	-	-	265	-	-	-	-	-	265
	Other gains/expenses related to Chrysler	-	5	-	-	-	-	-	-	-	-
	Gain related to a legal dispute	-	-	-	-	-	-	-	218	-	218
	Anniversary bonus and allocation to Daimler and Benz Foundation	-213	-	-	-	-	-	-	-	-	-
	Impairment of investment in Renault	-	-	-	-	-	-	-110	-	-110	-
A400M military transport aircraft						-237*				-237*	

* Charges related to the A400M military transport aircraft of EADS are not considered in the calculation of EBIT from ongoing business.

Mercedes-Benz Cars Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Unit sales (units)	339,753	303,552	310,717	277,117	357,636	342,461	337,163	317,496	+6%	1,005,516	937,074	+7%
Retail sales (units)*	336,356	303,759	305,533	271,711	359,799	335,703	331,523	321,458	+3%	996,855	928,872	+7%
Production (units)	361,490	292,395	341,708	307,826	349,242	326,020	334,084	317,120	+5%	1,025,034	950,966	+8%
Revenue (millions of EUR)	14,152	11,445	13,860	11,595	14,647	14,018	13,826	13,661	+1%	42,333	39,274	+8%
EBIT (millions of EUR)	1,175	608	1,288	806	1,566	1,376	1,108	1,299	-15%	3,962	3,481	+14%
Return on sales (%)	8.3%	5.3%	9.3%	7.0%	10.7%	9.8%	8.0%	9.5%	.	9.4%	8.9%	.

* Excluding the Mitsubishi vehicles produced and/or sold in South Africa.

Mercedes-Benz Cars Unit Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars	339,753	303,552	310,717	277,117	357,636	342,461	337,163	317,496	+6%	1,005,516	937,074	+7%
Western Europe	169,357	163,731	139,914	135,069	176,235	177,867	149,683	153,505	-2%	465,832	466,441	-0%
of which Germany	83,663	76,820	55,749	53,795	82,826	81,956	73,496	73,481	+0%	212,071	209,232	+1%
NAFTA	67,051	67,909	67,510	64,495	64,496	61,008	63,265	63,811	-1%	195,271	189,314	+3%
of which USA	57,195	59,704	58,610	56,145	54,193	51,318	55,122	55,796	-1%	167,925	163,259	+3%
Asia	68,136	46,375	75,305	50,929	79,174	73,808	90,037	68,695	+31%	244,516	193,432	+26%
of which China	43,860	24,379	48,861	26,855	52,498	48,511	59,270	40,748	+45%	160,629	116,114	+38%
Rest of World	35,209	25,537	27,988	26,624	37,731	29,778	34,178	31,485	+9%	99,897	87,887	+14%
of which Mitsubishi vehicles manufactured and/or sold in South Africa	905	1,313	1,093	1,181	1,298	981	247	1,125	-78%	2,638	3,287	-20%

Mercedes-Benz Cars Retail Sales*

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars	336,356	303,759	305,533	271,711	359,799	335,703	331,523	321,458	+3%	996,855	928,872	+7%
Western Europe	163,804	166,908	142,150	139,228	177,576	178,561	152,820	156,542	-2%	472,546	474,331	-0%
of which Germany	83,477	76,613	56,190	54,308	82,552	81,340	73,630	73,943	-0%	212,372	209,591	+1%
NAFTA	67,348	65,461	62,723	58,601	69,567	66,577	68,956	65,968	+5%	201,246	191,146	+5%
of which USA	57,802	57,166	54,623	50,621	58,862	56,392	60,358	57,496	+5%	173,843	164,509	+6%
Asia	72,012	47,247	71,191	48,489	79,119	61,546	75,368	69,637	+8%	225,678	179,672	+26%
of which China	47,600	25,406	45,328	24,549	52,339	37,166	46,284	43,007	+8%	143,951	104,722	+37%
Rest of World	33,192	24,143	29,469	25,393	33,537	29,019	34,379	29,311	+17%	97,385	83,723	+16%

* Excluding the Mitsubishi vehicles produced and/or sold in South Africa.

Mercedes-Benz Cars Market Shares

(in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change in % pts.	2011	2010	Change in % pts.
Western Europe	4.9	4.8	4.3	4.5	4.6	4.7	5.3	4.8	+0.5	4.7	4.6	+0.1
of which Germany	11.2	9.8	9.1	9.2	9.9	11.3	10.2	10.8	-0.6	9.8	10.4	-0.6
USA	1.9	2.2	1.8	2.0	1.8	1.9	1.9	1.9	+0.0	1.8	1.9	-0.1
China	1.3	0.9	1.2	0.8	1.4	1.0	1.4	1.4	+0.0	1.4	1.1	+0.3
Japan	0.9	0.7	0.8	0.8	1.2	0.7	1.0	0.8	+0.2	1.0	0.7	+0.3

Daimler Trucks Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Incoming orders (units)	104,832	76,667	118,872	72,119	121,295	97,520	107,221	95,713	+12%	347,388	265,352	+31%
Unit sales (units)	106,096	73,718	89,260	70,557	91,458	83,797	115,634	94,813	+22%	296,352	249,167	+19%
Retail sales (units)	104,184	73,858	89,629	69,471	87,314	84,080	107,980	94,274	+15%	284,923	247,825	+15%
Production (units)	102,274	73,793	93,727	73,768	92,297	84,409	128,347	100,445	+28%	314,371	258,622	+22%
Revenue (millions of EUR)	6,865	4,837	6,242	4,873	6,648	5,853	7,619	6,433	+18%	20,509	17,159	+20%
EBIT* (millions of EUR)	403	-224	413	133	486	300	555	496	+12%	1,454	929	+57%
Return on sales (%)	5.9%	-4.6%	6.6%	2.7%	7.3%	5.1%	7.3%	7.7%	.	7.1%	5.4%	.

* In connection with the Tognum acquisition, the equity-method result of Tognum which was previously included in the reconciliation of the divisions' EBIT to Group EBIT, has been allocated to Daimler Trucks as of the first quarter of 2010 retroactively.

Daimler Trucks Unit Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Daimler Trucks	106,096	73,718	89,260	70,557	91,458	83,797	115,634	94,813	+22%	296,352	249,167	+19%
Western Europe	19,611	12,777	11,536	9,466	15,705	11,686	15,967	14,656	+9%	43,208	35,808	+21%
of which Germany	10,980	7,181	5,190	4,729	8,152	6,320	8,372	8,262	+1%	21,714	19,311	+12%
NAFTA	20,698	17,416	22,216	17,586	27,315	18,643	32,762	19,793	+66%	82,293	56,022	+47%
of which USA	16,157	14,726	19,264	15,089	23,302	15,545	27,645	15,847	+74%	70,211	46,481	+51%
Latin America (excl. Mexico)	16,224	11,205	13,813	13,014	13,495	14,208	17,354	14,709	+18%	44,662	41,931	+7%
Asia	34,825	23,835	30,464	22,087	22,840	29,310	35,127	34,135	+3%	88,431	85,532	+3%
of which Japan	6,547	5,506	5,589	4,898	5,120	6,557	6,821	6,788	+0%	17,530	18,243	-4%
Rest of World	14,738	8,485	11,231	8,404	12,103	9,950	14,424	11,520	+25%	37,758	29,874	+26%

Daimler Trucks Retail Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Daimler Trucks	104,184	73,858	89,629	69,471	87,314	84,080	107,980	94,274	+15%	284,923	247,825	+15%
Western Europe	18,776	12,838	11,523	9,544	15,649	11,977	15,379	14,535	+6%	42,551	36,056	+18%
of which Germany	10,980	7,181	5,190	4,729	8,152	6,320	8,372	8,262	+1%	21,714	19,311	+12%
NAFTA	19,616	17,358	22,828	16,694	23,923	18,256	26,852	19,293	+39%	73,603	54,243	+36%
of which USA	15,559	14,933	20,100	14,453	19,870	15,390	22,774	15,570	+46%	62,744	45,413	+38%
Latin America (excl. Mexico)	16,224	11,205	13,875	13,014	13,440	14,208	17,347	14,709	+18%	44,662	41,931	+7%
Asia	34,710	23,819	30,477	22,192	22,893	29,589	35,152	34,206	+3%	88,522	85,987	+3%
of which Japan	6,547	5,506	5,589	4,898	5,120	6,557	6,821	6,788	+0%	17,530	18,243	-4%
Rest of World	14,858	8,638	10,926	8,027	11,409	10,050	13,250	11,531	+15%	35,585	29,608	+20%

Daimler Trucks Incoming Orders

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Daimler Trucks	104,832	76,667	118,872	72,119	121,295	97,520	107,221	95,713	+12%	347,388	265,352	+31%
Western Europe	15,749	11,773	15,837	11,542	14,634	14,717	15,204	14,860	+2%	45,675	41,119	+11%
of which Germany	7,768	6,052	7,611	6,067	7,417	7,868	7,565	7,726	-2%	22,593	21,661	+4%
NAFTA	33,938	20,099	38,410	8,682	32,758	19,678	27,862	16,688	+67%	99,030	45,048	+120%
of which USA	30,441	16,743	32,232	6,008	27,959	15,168	23,744	13,875	+71%	83,935	35,051	+139%
Latin America (excl. Mexico)	14,537	10,852	12,931	13,075	14,055	13,496	16,627	14,911	+12%	43,613	41,482	+5%
Asia	28,311	23,227	37,101	28,240	39,501	35,405	35,267	35,135	+0%	111,869	98,780	+13%
of which Japan	6,187	5,207	7,062	5,236	7,585	7,066	7,734	6,805	+14%	22,381	19,107	+17%
Rest of World	12,297	10,716	14,593	10,580	20,347	14,224	12,261	14,119	-13%	47,201	38,923	+21%

Daimler Trucks Market Shares

(in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change in % pts.	2011	2010	Change in % pts.
Trucks Europe / Latin America												
(Mercedes-Benz)												
Western Europe MDT/HDT	25.4	23.3	20.8	22.7	20.8	23.2	23.1	24.5	-1.4	21.6	23.6	-2.0
Germany MDT/HDT	41.7	39.6	34.2	40.9	34.2	39.0	39.4	40.0	-0.6	36.0	39.8	-3.7
Brazil MDT/HDT*	25.0	29.5	26.7	25.2	24.7	28.2	24.8	26.9	-2.1	25.2	27.1	-2.0
Trucks NAFTA												
(Freightliner/Western Star)												
NAFTA Class 8	33.6	29.9	37.0	32.4	31.3	32.4	28.5	30.8	-2.2	31.2	31.7	-0.6
NAFTA Class 6-7	27.4	26.7	37.4	27.8	33.3	28.7	31.0	35.8	-4.8	33.3	31.2	+2.1
Trucks Asia												
(Fuso)												
Japan Trucks Total	21.3	18.4	19.5	16.9	20.0	18.7	19.1	20.4	-1.3	19.5	19.0	+0.5

* Market shares in Brazil adjusted due to methodic change.

Mercedes-Benz Vans Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Unit sales (units)	64,449	54,748	54,018	46,655	67,989	59,393	63,518	53,727	+18%	185,525	159,775	+16%
Retail sales (units)	62,331	57,400	53,141	44,396	66,778	55,694	64,011	54,431	+18%	183,930	154,521	+19%
Production (units)	60,975	51,622	64,272	49,820	69,169	61,261	64,256	55,919	+15%	197,697	167,000	+18%
Revenue (millions of EUR)	2,235	1,842	1,977	1,697	2,243	1,977	2,222	1,903	+17%	6,442	5,577	+16%
EBIT (millions of EUR)	138	126	173	64	206	127	200	122	+64%	579	313	+85%
Return on sales (%)	6.2%	6.8%	8.8%	3.8%	9.2%	6.4%	9.0%	6.4%	.	9.0%	5.6%	.

Mercedes-Benz Vans Unit Sales

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Wholesales (in units)	64,449	54,748	54,018	46,655	67,989	59,393	63,518	53,727	+18%	185,525	159,775	+16%
Western Europe	44,995	42,739	37,532	34,755	45,791	41,450	40,136	35,575	+13%	123,459	111,780	+10%
of which Germany	18,184	18,176	14,635	12,719	19,574	16,005	18,362	15,285	+20%	52,571	44,009	+19%
Eastern Europe	5,664	2,997	4,672	2,721	5,706	4,002	5,494	4,017	+37%	15,872	10,740	+48%
NAFTA	3,348	859	3,921	2,961	6,100	3,448	6,367	3,559	+79%	16,388	9,968	+64%
of which USA	2,496	541	3,061	2,416	4,755	2,736	5,578	2,834	+97%	13,394	7,986	+68%
Latin America (excl. Mexico)	3,600	3,018	2,674	2,745	3,112	3,196	3,613	2,987	+21%	9,399	8,928	+5%
Asia	4,826	1,845	3,061	1,176	4,985	4,866	5,381	5,522	-3%	13,427	11,564	+16%
of which China	4,033	565	2,040	261	3,944	3,359	4,380	4,498	-3%	10,364	8,118	+28%
Rest of World	2,016	3,290	2,158	2,297	2,295	2,431	2,527	2,067	+22%	6,980	6,795	+3%

Mercedes-Benz Vans Retail Sales and Market Shares

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Retail sales (in units)	62,331	57,400	53,141	44,396	66,778	55,694	64,011	54,431	+18%	183,930	154,521	+19%
Western Europe	42,684	43,018	36,931	33,386	45,442	40,554	41,730	37,353	+12%	124,103	111,293	+12%
of which Germany	18,184	18,176	14,635	12,719	19,574	16,005	18,362	15,285	+20%	52,571	44,009	+19%
Eastern Europe	5,650	3,991	4,167	2,767	5,471	3,814	5,196	4,084	+27%	14,834	10,665	+39%
NAFTA	3,919	2,577	3,384	2,015	5,663	2,609	6,286	3,280	+92%	15,333	7,904	+94%
of which USA	2,933	2,107	2,649	1,564	4,446	2,044	5,357	2,538	+111%	12,452	6,146	+103%
Latin America (excl. Mexico)	3,468	2,943	2,721	2,999	3,108	3,091	3,230	3,050	+6%	9,059	9,140	-1%
Asia	4,273	1,952	3,716	1,134	4,812	3,415	4,877	4,557	+7%	13,405	9,106	+47%
of which China	3,349	572	2,801	270	3,660	2,028	3,447	3,533	-2%	9,908	5,831	+70%
Rest of World	2,337	2,919	2,222	2,095	2,282	2,211	2,692	2,107	+28%	7,196	6,413	+12%
Market shares (in percent)												
Western Europe midsize/large	17.8	20.4	17.1	17.7	16.8	17.4	18.9	18.3	+0.6 pts.	17.6	17.8	-0.2 pts.
Germany midsize/large	26.3	31.6	27.2	24.5	26.8	25.8	27.4	27.0	+0.4 pts.	27.1	26.0	+1.1 pts.

Daimler Buses Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Unit sales* (units)	10,818	9,020	7,747	8,396	10,561	10,830	9,202	9,074	+1%	27,510	28,300	-3%
Production (units)	9,267	8,468	8,145	8,844	10,631	10,757	10,805	10,537	+3%	29,581	30,138	-2%
Revenue (millions of EUR)	1,335	1,207	831	1,011	1,166	1,205	1,041	1,007	+3%	3,038	3,223	-6%
EBIT (millions of EUR)	84	46	-33	41	61	79	25	11	+127%	53	131	-60%
Return on sales (%)	6.3%	3.8%	-4.0%	4.1%	5.2%	6.6%	2.4%	1.1%	.	1.7%	4.1%	.

* Due to the sales structure, retail sales correspond with wholesales.

Daimler Buses Unit Sales and Market Shares

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Wholesales* (in units)	10,818	9,020	7,747	8,396	10,561	10,830	9,202	9,074	+1%	27,510	28,300	-3%
Western Europe	2,734	2,718	619	1,072	1,348	1,724	1,531	1,638	-7%	3,498	4,434	-21%
of which Germany	1,091	1,115	226	418	472	481	532	645	-18%	1,230	1,544	-20%
Eastern Europe	422	195	324	166	593	367	297	307	-3%	1,214	840	+45%
NAFTA	1,129	920	632	485	1,030	1,133	988	1,131	-13%	2,650	2,749	-4%
of which USA	197	316	69	161	129	140	146	79	+85%	344	380	-9%
Latin America (excl. Mexico)	5,239	4,207	5,569	5,842	6,943	6,779	5,576	5,355	+4%	18,088	17,976	+1%
Asia	632	488	312	150	292	313	406	367	+11%	1,010	830	+22%
Rest of World	662	492	291	681	355	514	404	276	+46%	1,050	1,471	-29%
Market shares (in percent)												
Western Europe heavy	32.0	36.0	31.3	27.0	26.6	32.4	24.9	29.1	-4.2 pts.	26.6	28.9	-2.3 pts.
Germany heavy	51.4	60.9	50.8	56.4	48.7	59.3	49.4	57.3	-7.9 pts.	50.5	56.9	-6.4 pts.
Brazil heavy**	53.0	55.3	39.2	44.2	45.4	49.0	44.8	51.8	-7.0 pts.	43.8	49.1	-5.3 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** Market shares in Brazil adjusted due to methodic change.

Daimler Financial Services Overview

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2010	2009	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
New business	7,930	6,639	6,906	6,203	8,387	7,851	8,601	7,283	+18%	23,894	21,337	+12%
Contract volume (end of period)	63,725	58,350	61,702	59,863	63,120	63,771	65,767	61,144	+8%	65,767	61,144	+8%
Revenue	3,147	2,874	3,034	3,061	2,907	3,322	3,006	3,258	-8%	8,947	9,641	-7%
EBIT	224	-4	321	119	340	171	337	317	+6%	998	607	+64%