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MERCEDES-BENZ USA REPORTS HIGHEST YEAR EVER WITH 2015 SALES OF 380,461

December sales of 38,918 are highest month on record

ATLANTA – Mercedes-Benz USA (MBUSA) today reported its highest volume month ever with December 2015 sales of 38,918, bringing the company to the highest annual volume in its U.S. history at 380,461. MBUSA's sales for December were up 1.7 percent versus the 38,270 sold in December 2014 (the previous record volume for December) and up 3.8 on a year-to-date basis relative to the 366,589 vehicles sold in 2014.

"This has been a great year and we begin 2016 with strong momentum from the recent launches of our GLE and GLC models. We'll have a constant stream of new products in 2016 – cabriolets, coupes and AMG models – leading us to yet another banner year," said Dietmar Exler, president and CEO of MBUSA.

December sales for the Mercedes-Benz brand were led by the C-Class, GLE and E-Class model lines. The C-Class took the top spot with 7,023 units, followed by the newly introduced GLE-Class. The GLE finished second this month with 6,310 sales, marking a total of 20,663 units sold since its market debut in August. The E-Class recorded the third-highest December sales number with 4,999 units.

For the year, the Mercedes-Benz brand was led by the C-Class, M/GLE-Class and E-Class model lines. Like the month of December, the C-Class took the top spot for 2015 with 86,080 units, followed by the M/GLE-Class with 53,213 sales. The E-Class finished third, recording 49,736 sales for the year.

Mercedes-Benz Vans sold 4,046 vehicles during the month of December, up 23.1% over December 2014, bringing annual sales to their highest volume on record. For the year, Mercedes-Benz Vans tallied 29,889 vehicles sold, a 16.1% increase over the 25,745 from 2014. December saw smart deliver 669 units, finishing with 7,484 for the year.

Mercedes AMG high-performance models posted a 150.2% monthly sales increase to 2,807 units in December, while year-over-year sales climbed 54.4% to 17,456. Sales of Mercedes-Benz BlueTEC diesel models recorded 621 for the month and 11,057 for the year.

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models delivered December sales of 11,714, a 2.9% increase over 11,379 units sold in December 2014. For 2015, MBCPO recorded 120,509 vehicles sold, an increase of 1% over last year (119,257 vehicles).

About Mercedes-Benz USA

Mercedes-Benz USA (MBUSA), headquartered in Atlanta, is responsible for the distribution, marketing and customer service for all Mercedes-Benz products in the United States. MBUSA offers drivers the most

diverse lineup in the luxury segment with 15 model lines ranging from the sporty CLA-Class four-door coupe to the flagship S-Class and the Mercedes-AMG GT S.

MBUSA is also responsible for Mercedes-Benz Vans and smart products in the U.S. More information on MBUSA and its products can be found at www.mbusa.com, www.mbsprinterusa.com and www.smartusa.com.

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