

MERCEDES-BENZ USA REPORTS MAY SALES OF 32,567

June 1, 2016

ATLANTA – Mercedes-Benz USA (MBUSA) today reported May sales of 29,299 vehicles, down 1.0% for the month. Mercedes-Benz Vans reported 2,848 units, and smart reported 420 units for the month, bringing MBUSA grand total to 32,567 vehicles for the month and 149,167 sold year-to-date.

“Sales continue at a steady pace in the second-quarter,” said Dietmar Exler, president and CEO of MBUSA. “Excitement is building as we look toward the coming months with the launch of three new dream cars, including the S-Class Cabriolet, SL and SLC Roadsters and the all-new E-Class Sedan.”

Mercedes-Benz volume leaders in May included the C-Class, GLC and GLE model lines. The C-Class took the lead at 6,954, followed by the GLC at 4,183. The GLE rounded out the top three with 4,003 units sold.

Mercedes-AMG high-performance models sold 1,616 units in May, up 34.6% from last year (1,201).

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 11,327. On a year-to-date basis, MBCPO sold 50,626 vehicles, an increase of 1.0%.

Mercedes-Benz Passenger Vehicles	May 16	May 15	Monthly %	YTD 2016	YTD 2015	Yearly %
B-CLASS	49	278	-82.4%	266	930	-71.4%
CLA	2,310	2,816	-18.0%	11,315	13,712	-17.5%
C-CLASS	6,954	7,413	-6.2%	30,438	35,021	-13.1%
E-CLASS/CLS	3,699	4,464	-17.1%	18,166	20,998	-13.5%
S-CLASS	1,510	1,922	-21.4%	7,006	9,039	-22.5%
SLK	254	411	-38.2%	1,569	1,659	-5.4%
SL	408	420	-2.9%	1,607	1,898	-15.3%
AMG GT	99	296	-	599	501	-
*SLS AMG	-	3	-	1	23	-
GLA	2,085	2,386	-12.6%	11,065	10,136	9.2%
GLC/GLK	4,183	2,558	63.5%	19,620	11,286	73.8%
GLE/M-CLASS	4,003	3,991	0.3%	20,671	19,419	6.4%
GL/GLS	3,358	2,322	44.6%	10,229	10,852	-5.7%
G-CLASS	387	302	28.1%	1,752	1,448	21.0%
TOTAL	29,299	29,582	-1.0%	134,304	136,922	-1.9%
Vans¹	2,848	2,769	2.9%	12,677	11,092	14.3%
smart	420	837	-49.8%	2,186	2,850	-23.3%
MBUSA Combined Total	May 16	May 15	Monthly %	YTD 2016	YTD 2015	Yearly %
GRAND TOTAL	32,567	33,188	-1.9%	149,167	150,864	-1.1%

¹Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.

*out of production

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a worsening of the sovereign-debt crisis in the euro zone; an increase in political tension in Eastern Europe; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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