

September 1, 2016

## **MERCEDES-BENZ USA RECORDS ALL-TIME BEST AUGUST WITH 28,404 UNITS SOLD**

ATLANTA – Mercedes-Benz USA (MBUSA) today reported record August sales of 28,404 vehicles, increasing 0.1% from the 28,373 vehicles sold during the same month last year. Mercedes-Benz Vans also reported best-ever August sales with 3,152 units, up 39.5% and smart reported 353 units, bringing MBUSA grand total to 31,909 vehicles for the month, up 2.1% from last year. On a year-to-date basis, Mercedes-Benz retails totaled 219,704. Adding year-to-date-sales of 22,186 for Vans and 3,439 for smart, MBUSA posted a grand total of 245,329 units in August, increasing 0.7% from the previous year.

“We are on track for a strong finish to the third quarter, fueled by a best-ever result for August,” said Dietmar Exler, president and CEO of MBUSA. “Demand remains high for our SUVs and dream cars such as the new SL and S-Class Cabriolet, and we expect to build upon this momentum in the coming months.”

Mercedes-Benz volume leaders in August included the C-Class, E-Class (including the CLS) and GLC model lines. The C-Class took the lead at 6,125, followed by the E-Class at 5,069. The GLC, rounded out the top three with 4,715 units sold.

Mercedes-AMG high-performance models sold 1,621 units in August, up 17.5% from last year (1,380), with a total of 14,131 units sold year-to-date (up 69.1 %).

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 11,773 vehicles in August, an increase of 20.1% from last year (9,804). On a year-to-date basis, MBCPO sold 82,636 vehicles, an increase of 5.5%.

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets, caused for example by the possible exit of the United Kingdom from the European Union; a worsening of the sovereign-debt crisis in the euro zone; an increase in political tension in Eastern Europe; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations authorized requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

If you have any questions, please contact our Investor Relations Team:

**Bjoern Scheib**

Tel. +49/711-17-95256

**Lutz Deus**

Tel. +49/711-17-92261

**Alexander Vollmer**

Tel. +49/711-17-97778

**Rolf Bassermann**

Tel. +49/711-17-95277

**Julian Krell**

Tel. +49/711-17-99320

**Edith Callsen**

Tel. +49/711-17-97366

**Daniel Eichele**

Tel. +49/711-17-92104

**Viktor Schmidt**

Tel. +49/711-17-76169

**E-mail:** [ir.dai@daimler.com](mailto:ir.dai@daimler.com)

MERCEDES-BENZ USA  
Sales -- August 2016

Mercedes-Benz Passenger Vehicles	Aug-16	Aug-15	Monthly %	YTD 2016	YTD 2015	Yearly %
<b>B-CLASS</b>	57	172	-66.9%	417	1,540	-72.9%
<b>CLA</b>	1,811	2,622	-30.9%	17,706	21,164	-16.3%
<b>C-CLASS</b>	6,125	7,154	-14.4%	49,734	56,875	-12.6%
<b>E-CLASS/CLS</b>	5,069	4,284	18.3%	32,752	35,469	-7.7%
<b>S-CLASS</b>	1,698	2,045	-17.0%	11,974	14,092	-15.0%
<b>SLC/SLK</b>	346	394	-12.2%	2,321	2,798	-17.0%
<b>SL</b>	443	342	29.5%	2,520	2,873	-12.3%
<b>AMG GT</b>	112	87	28.7%	847	783	8.2%
<b>*SLS AMG</b>	0	0	-	1	27	-96.3%
<b>GLA</b>	1,058	2,169	-51.2%	15,375	16,522	-6.9%
<b>GLC/GLK</b>	4,715	2,168	117.5%	31,517	18,321	72.0%
<b>GLE/M-CLASS</b>	3,756	4,481	-16.2%	33,354	31,292	6.6%
<b>GLS/GL</b>	2,912	2,188	33.1%	18,462	16,881	9.4%
<b>G-CLASS</b>	302	267	13.1%	2,724	2,229	22.2%
<b>TOTAL</b>	<b>28,404</b>	<b>28,373</b>	<b>0.1%</b>	<b>219,704</b>	<b>220,866</b>	<b>-0.5%</b>
<b>Vans<sup>1</sup></b>	<b>3,152</b>	<b>2,260</b>	<b>39.5%</b>	<b>22,186</b>	<b>17,957</b>	<b>23.6%</b>
<b>smart</b>	<b>353</b>	<b>617</b>	<b>-42.8%</b>	<b>3,439</b>	<b>4,682</b>	<b>-26.5%</b>
<b>MBUSA Combined Total</b>	<b>Aug-16</b>	<b>Aug-15</b>	<b>Monthly %</b>	<b>YTD 2016</b>	<b>YTD 2015</b>	<b>Yearly %</b>
<b>GRAND TOTAL</b>	<b>31,909</b>	<b>31,250</b>	<b>2.1%</b>	<b>245,329</b>	<b>243,505</b>	<b>0.7%</b>

<sup>1</sup> Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.

\*out of production