

March 1, 2017

## **MERCEDES-BENZ POSTS BEST-EVER FEBRUARY SALES VOLUME WITH 24,522 UNITS**

ATLANTA – Mercedes-Benz today reported the highest February sales in its history with 24,522 units up 6.9% from the 22,941 vehicles sold in February 2016. Adding 2,513 units for Vans and 348 units for smart, Mercedes-Benz USA (MBUSA) achieved its highest February to date with a grand total of 27,383 vehicles, up 6.8% from a year ago.

“We’re off to a solid start to the year, and expect steady growth as we approach the close of the first quarter,” said Dietmar Exler, president and CEO of MBUSA. “Strong demand for our SUV lineup continues, and we look forward to the launch of more new models throughout the year.”

Mercedes-Benz volume leaders in January included the C-Class, GLE and E-Class (including the CLS) model lines. The C-Class took the lead at 6,145, followed by the GLE sales of 4,017. The E-Class rounded out the top three with 3,471 units sold.

Mercedes-AMG high-performance models sold 2,548 units in February, with a total of 5,144 units sold year-to-date (up 31.6%).

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 10,075 vehicles in February, an increase of 0.9% when compared to the same month last year (9,989).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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MERCEDES-BENZ USA  
Sales -- February 2017

| Mercedes-Benz Passenger Vehicles | Feb-17        | Feb-16        | Monthly %        | YTD 2017        | YTD 2016        | Yearly %        |
|----------------------------------|---------------|---------------|------------------|-----------------|-----------------|-----------------|
| <b>B-CLASS</b>                   | 56            | 37            | 51.4%            | 109             | 95              | 14.7%           |
| <b>CLA</b>                       | 1,526         | 1,474         | 3.5%             | 2,931           | 4,642           | -36.9%          |
| <b>C-CLASS</b>                   | 6,145         | 6,102         | 0.7%             | 12,598          | 11,181          | 12.7%           |
| <b>E-CLASS/CLS</b>               | 3,471         | 2,700         | 28.6%            | 7,626           | 5,490           | 38.9%           |
| <b>S-CLASS</b>                   | 1,002         | 1,558         | -35.7%           | 2,214           | 2,835           | -21.9%          |
| <b>SLC</b>                       | 268           | 270           | -0.7%            | 504             | 536             | -6.0%           |
| <b>SL</b>                        | 230           | 369           | -37.7%           | 462             | 583             | -20.8%          |
| <b>AMG GT</b>                    | 93            | 95            | -2.1%            | 174             | 220             | -20.9%          |
| <b>*SLS AMG</b>                  | -             | 1             | -                | -               | 1               | -               |
| <b>GLA</b>                       | 2,194         | 1,597         | 37.4%            | 4,201           | 4,638           | -9.4%           |
| <b>GLC</b>                       | 2,765         | 3,278         | -15.6%           | 5,830           | 6,127           | -4.8%           |
| <b>GLE</b>                       | 4,017         | 3,948         | 1.7%             | 7,987           | 7,611           | 4.9%            |
| <b>GLS</b>                       | 2,467         | 1,226         | 101.2%           | 4,803           | 3,022           | 58.9%           |
| <b>G-CLASS</b>                   | 288           | 286           | 0.7%             | 610             | 624             | -2.2%           |
| <b>TOTAL</b>                     | <b>24,522</b> | <b>22,941</b> | <b>6.9%</b>      | <b>50,049</b>   | <b>47,605</b>   | <b>5.1%</b>     |
| <b>Vans<sup>1</sup></b>          | <b>2,513</b>  | <b>2,269</b>  | <b>10.8%</b>     | <b>4,562</b>    | <b>4,168</b>    | <b>9.5%</b>     |
| <b>smart</b>                     | <b>348</b>    | <b>422</b>    | <b>-17.5%</b>    | <b>672</b>      | <b>821</b>      | <b>-18.1%</b>   |
| <b>MBUSA Combined Total</b>      | <b>Feb-17</b> | <b>Feb-16</b> | <b>Monthly %</b> | <b>YTD 2017</b> | <b>YTD 2016</b> | <b>Yearly %</b> |
| <b>GRAND TOTAL</b>               | <b>27,383</b> | <b>25,632</b> | <b>6.8%</b>      | <b>55,283</b>   | <b>52,594</b>   | <b>5.1%</b>     |

<sup>1</sup> Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.

\*out of production