

February 2, 2017

MERCEDES-BENZ USA DELIVERS RECORD JANUARY SALES VOLUME WITH 27,900 UNITS

ATLANTA – Mercedes-Benz USA (MBUSA) today reported record January sales of 25,527, topping last January's record volume of 24,664 units sold. Adding 2,049 units for Vans and 324 units for smart, MBUSA achieved its highest January to date with a grand total of 27,900 vehicles, up 3.5% from a year ago.

“This is the strong start we look for following a record year,” said Dietmar Exler, president and CEO of MBUSA. “We will continue this momentum in 2017, as our product offensive continues with our flagship the new S-Class Sedan and new product offerings rounding out several model lines.”

Mercedes-Benz volume leaders in January included the C-Class, E-Class (including the CLS) and GLE model lines. The C-Class took the lead at 6,453, followed by the E-Class sales of 4,155. The GLE rounded out the top three with 3,970 units sold.

Mercedes-AMG high-performance models sold 2,596 units in January, up 36.3% from last year (1,904).

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 10,496 vehicles in January, an increase of 5.7% when compared to the same month last year (9,934).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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MERCEDES-BENZ USA
Sales -- January 2017

Mercedes-Benz Passenger Vehicles	Jan-17	Jan-16	Monthly %	YTD 2017	YTD 2016	Yearly %
B-CLASS	53	58	-8.6%	53	58	-8.6%
CLA	1,405	3,168	-55.7%	1,405	3,168	-55.7%
C-CLASS	6,453	5,079	27.1%	6,453	5,079	27.1%
E-CLASS/CLS	4,155	2,790	48.9%	4,155	2,790	48.9%
S-CLASS	1,212	1,277	-5.1%	1,212	1,277	-5.1%
SLC	236	266	-11.3%	236	266	-11.3%
SL	232	214	8.4%	232	214	8.4%
AMG GT	81	125	-35.2%	81	125	-35.2%
GLA	2,007	3,041	-34.0%	2,007	3,041	-34.0%
GLC	3,065	2,849	7.6%	3,065	2,849	7.6%
GLE	3,970	3,663	8.4%	3,970	3,663	8.4%
GLS	2,336	1,796	30.1%	2,336	1,796	30.1%
G-CLASS	322	338	-4.7%	322	338	-4.7%
TOTAL	25,527	24,664	3.5%	25,527	24,664	3.5%
Vans¹	2,049	1,899	7.9%	2,049	1,899	7.9%
smart	324	399	-18.8%	324	399	-18.8%
MBUSA Combined Total	Jan-17	Jan-16	Monthly %	YTD 2017	YTD 2016	Yearly %
GRAND TOTAL	27,900	26,962	3.5%	27,900	26,962	3.5%

¹ Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.