

## **MERCEDES-BENZ USA REPORTS BEST-EVER JUNE SALES OF 28,994**

July 3, 2017

ATLANTA – Mercedes-Benz USA (MBUSA) today reported best-ever June sales of 28,994 units, an increase of 1.8%, closing out the second-quarter at 161,960 year-to-date. Mercedes-Benz Vans also reported best-ever June sales with 3,108 units and smart reported 226 units, bringing the MBUSA grand total to 32,328 vehicles for the month, up 1.1% from last year.

“June was a great month for both passenger cars and Vans,” said Dietmar Exler, president and CEO of MBUSA. “We are in a good position for a strong second half of the year, particularly with exciting products that will fill the pipeline like the E-Class Coupe, E-Class Cabriolet, S-Class Sedan and new AMG models.”

Mercedes-Benz volume leaders in June included the C-Class, GLE and E-Class (including the CLS) model lines. The C-Class took the lead at 7,116, followed by GLE sales of 4,824. The E-Class rounded out the top three with 4,316 units sold.

Mercedes-AMG high-performance models sold 2,711 units in June, with a total 17,030 sold year-to-date (up 55.6%).

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 8,954 vehicles in June, a decrease of 7.2% when compared to the same month last year (9,646). On a year-to-date basis, MBCPO sold 60,193 vehicles, a decrease of 0.3% over 2016 (60,346).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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MERCEDES-BENZ USA  
Sales -- June 2017

Mercedes-Benz Passenger Vehicles	Jun-17	Jun-16	Monthly %	YTD 2017	YTD 2016	Yearly %
<b>B-CLASS</b>	46	44	4.5%	317	310	2.3%
<b>CLA</b>	2,118	2,296	-7.8%	8,505	13,611	-37.5%
<b>C-CLASS</b>	7,116	6,867	3.6%	42,552	37,305	14.1%
<b>E-CLASS/CLS</b>	4,316	4,292	0.6%	24,759	22,458	10.2%
<b>S-CLASS</b>	1,169	1,487	-21.4%	7,583	8,493	-10.7%
<b>SLC</b>	201	168	19.6%	1,616	1,737	-7.0%
<b>SL</b>	221	191	15.7%	1,450	1,798	-19.4%
<b>AMG GT</b>	118	79	49.4%	541	679	-20.3%
<b>GLA</b>	2,081	1,750	18.9%	10,360	12,815	-19.2%
<b>GLC</b>	3,729	3,771	-1.1%	19,727	23,391	-15.7%
<b>GLE</b>	4,824	4,515	6.8%	26,825	25,186	6.5%
<b>GLS</b>	2,656	2,651	0.2%	15,530	12,880	20.6%
<b>G-CLASS</b>	399	362	10.2%	2,195	2,114	3.8%
<b>TOTAL</b>	<b>28,994</b>	<b>28,473</b>	<b>1.8%</b>	<b>161,960</b>	<b>162,777</b>	<b>-0.5%</b>
<b>Vans<sup>1</sup></b>	<b>3,108</b>	<b>3,085</b>	<b>0.7%</b>	<b>15,800</b>	<b>15,762</b>	<b>0.2%</b>
<b>smart</b>	<b>226</b>	<b>407</b>	<b>-44.5%</b>	<b>1,983</b>	<b>2,593</b>	<b>-23.5%</b>
<b>MBUSA Combined Total</b>	<b>Jun-17</b>	<b>Jun-16</b>	<b>Monthly %</b>	<b>YTD 2017</b>	<b>YTD 2016</b>	<b>Yearly %</b>
<b>GRAND TOTAL</b>	<b>32,328</b>	<b>31,965</b>	<b>1.1%</b>	<b>179,743</b>	<b>181,132</b>	<b>-0.8%</b>

<sup>1</sup> Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.