

MERCEDES-BENZ USA REPORTS JULY SALES OF 25,909

August 2, 2017

ATLANTA – Mercedes-Benz USA (MBUSA) today reported July sales of 25,909 units, compared to 28,523 vehicles sold during the same month last year. On a year-to-date basis, Mercedes-Benz retails totaled 187,869 units, down 1.8% from the previous year. Adding 2,758 units for Vans and 182 units for smart, MBUSA achieved a grand total of 28,849 vehicles for the month.

“July proved to be a challenging month across the industry,” said Dietmar Exler, president and CEO of MBUSA. “We are in a position for another strong year with new products launching in the second half.”

Mercedes-Benz volume leaders in July included the C-Class, GLC and GLE model lines. The C-Class took the lead at 4,899, followed by GLC sales of 4,002. The GLE rounded out the top three with 3,879 units sold.

Mercedes-AMG high-performance models sold 2,098 units in July, with a total 19,128 sold year-to-date (up 52.9%).

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 8,654 vehicles in July, a decrease of 17.7% when compared to the same month last year (10,517). On a year-to-date basis, MBCPO sold 68,847 vehicles, a decrease of 2.8% over 2016 (70,863).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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MERCEDES-BENZ USA
Sales -- July 2017

Mercedes-Benz Passenger Vehicles	Jul-17	Jul-16	Monthly %	YTD 2017	YTD 2016	Yearly %
B-CLASS	81	50	62.0%	398	360	10.6%
CLA	2,181	2,284	-4.5%	10,686	15,895	-32.8%
C-CLASS	4,899	6,304	-22.3%	47,451	43,609	8.8%
E-CLASS/CLS	3,876	5,225	-25.8%	28,635	27,683	3.4%
S-CLASS	1,470	1,783	-17.6%	9,053	10,276	-11.9%
SLC	199	238	-16.4%	1,815	1,975	-8.1%
SL	154	279	-44.8%	1,604	2,077	-22.8%
AMG GT	179	57	214.0%	716	735	-2.6%
GLA	2,223	1,502	48.0%	12,583	14,317	-12.1%
GLC	4,002	3,411	17.3%	23,729	26,802	-11.5%
GLE	3,879	4,412	-12.1%	30,708	29,598	3.8%
GLS	2,403	2,670	-10.0%	17,929	15,550	15.3%
G-CLASS	363	308	17.9%	2,558	2,422	5.6%
TOTAL	25,909	28,523	-9.2%	187,869	191,300	-1.8%
Vans¹	2,758	3,272	-15.7%	18,558	19,034	-2.5%
smart	182	493	-63.1%	2,165	3,086	-29.8%
MBUSA Combined Total	Jul-17	Jul-16	Monthly %	YTD 2017	YTD 2016	Yearly %
GRAND TOTAL	28,849	32,288	-10.7%	208,592	213,420	-2.3%

¹ Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.