

## **MERCEDES-BENZ USA REPORTS SEPTEMBER SALES OF 29,008**

October 4, 2017

ATLANTA – Mercedes-Benz USA (MBUSA) today reported September sales of 29,008 units, compared to 29,500 vehicles sold during the same period last year. Mercedes-Benz Vans reported best-ever September sales with 3,088 units (up 4.0%) and smart reported 241 units, bringing the MBUSA grand total to 32,337 vehicles for the month. On a year-to-date basis, Mercedes-Benz retails totaled 242,250 units.

“The hurricanes in Texas, Florida and Puerto Rico certainly caused some disruption in September, but our dealers did a fantastic job to maintain business. We are also seeing continued positive developments for our SUVs,” said Dietmar Exler, president and CEO of MBUSA. “We expect to regain momentum in the final quarter of the year with the launch of the new S-Class Sedan, AMG models and continued demand for our SUV lineup.”

Mercedes-Benz volume leaders in September included the C-Class, GLC and GLE model lines. The C-Class took the lead at 6,194, followed by GLC sales of 4,662. The GLE rounded out the top three with 4,583 units sold.

Mercedes-AMG high-performance models sold 2,445 units in September, with a total 23,566 sold year-to-date (up 50.7%).

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 8,725 vehicles in September, a decrease of 9.1% when compared to the same month last year (9,598). On a year-to-date basis, MBCPO sold 87,677 vehicles, a decrease of 4.9% over 2016 (92,234).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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MERCEDES-BENZ USA  
Sales -- September 2017

Mercedes-Benz Passenger Vehicles	Sep-17	Sep-16	Monthly %	YTD 2017	YTD 2016	Yearly %
<b>B-CLASS</b>	87	51	70.6%	543	468	16.0%
<b>CLA</b>	2,034	1,845	10.2%	14,692	19,551	-24.9%
<b>C-CLASS</b>	6,194	6,600	-6.2%	58,959	56,334	4.7%
<b>E-CLASS/CLS</b>	4,166	4,824	-13.6%	36,511	37,576	-2.8%
<b>S-CLASS</b>	1,053	1,440	-26.9%	10,673	13,414	-20.4%
<b>SLC</b>	195	238	-18.1%	2,188	2,559	-14.5%
<b>SL</b>	261	326	-19.9%	2,075	2,846	-27.1%
<b>AMG GT</b>	60	111	-45.9%	896	959	-6.6%
<b>GLA</b>	2,440	2,032	20.1%	17,017	17,407	-2.2%
<b>GLC</b>	4,662	4,873	-4.3%	32,889	36,390	-9.6%
<b>GLE</b>	4,583	4,127	11.0%	39,035	37,481	4.1%
<b>GLS</b>	2,922	2,782	5.0%	23,461	21,244	10.4%
<b>G-CLASS</b>	351	251	39.8%	3,311	2,975	11.3%
<b>TOTAL</b>	<b>29,008</b>	<b>29,500</b>	<b>-1.7%</b>	<b>242,250</b>	<b>249,204</b>	<b>-2.8%</b>
<b>Vans<sup>1</sup></b>	<b>3,088</b>	<b>2,970</b>	<b>4.0%</b>	<b>25,227</b>	<b>25,156</b>	<b>0.3%</b>
<b>smart</b>	<b>241</b>	<b>605</b>	<b>-60.2%</b>	<b>2,635</b>	<b>4,044</b>	<b>-34.8%</b>
<b>MBUSA Combined Total</b>	<b>Sep-17</b>	<b>Sep-16</b>	<b>Monthly %</b>	<b>YTD 2017</b>	<b>YTD 2016</b>	<b>Yearly %</b>
<b>GRAND TOTAL</b>	<b>32,337</b>	<b>33,075</b>	<b>-2.2%</b>	<b>270,112</b>	<b>278,404</b>	<b>-3.0%</b>

<sup>1</sup> Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.