

November 2, 2017

MERCEDES-BENZ USA REPORTS OCTOBER SALES OF 28,955, UP 1.0%

ATLANTA – Mercedes-Benz USA (MBUSA) today reported October sales of 28,955 units, an increase of 1.0% from the 28,659 vehicles sold during the same period last year. Mercedes-Benz Vans reported October sales with 2,446 units and smart reported 140 units, bringing the MBUSA grand total to 31,541 vehicles for the month. On a year-to-date basis, Mercedes-Benz retails totaled 271,205 units.

“We are on track for a solid close to 2017 as we continue into the fourth quarter,” said Dietmar Exler, president and CEO of MBUSA. “Momentum is growing with our newly launched S-Class Sedan, AMG models and the strong demand for our SUV lineup.”

Mercedes-Benz volume leaders in October included the C-Class, GLE and E-Class (including the CLS) model lines. The C-Class took the lead at 5,996, followed by GLE sales of 4,817. The E-Class rounded out the top three with 4,681 units sold.

Mercedes-AMG high-performance models sold 3,256 units in October, with a total 26,822 sold year-to-date (up 52.9%).

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 7,589 vehicles in October, a decrease of 24.3% when compared to the same month last year (10,022). On a year-to-date basis, MBCPO sold 95,266 vehicles, a decrease of 6.8% over 2016 (102,256).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

If you have any questions, please contact our Investor Relations Team:

Bjoern Scheib

Tel. +49/711-17-95256

Lutz Deus

Tel. +49/711-17-92261

Christian Crusen

Tel. +49/711-17-97778

Rolf Bassermann

Tel. +49/711-17-95277

Julian Krell

Tel. +49/711-17-99320

Edith Callsen

Tel. +49/711-17-97366

Daniel Eichele

Tel. +49/711-17-92104

Johannes Schmalzriedt

Tel. +49/711-17-70314

E-mail: ir.dai@daimler.com

MERCEDES-BENZ USA
Sales -- October 2017

Mercedes-Benz Passenger Vehicles	Oct-17	Oct-16	Monthly %	YTD 2017	YTD 2016	Yearly %
B-CLASS	59	58	1.7%	602	526	14.4%
CLA	1,814	2,295	-21.0%	16,506	21,846	-24.4%
C-CLASS	5,996	6,227	-3.7%	64,946	62,561	3.8%
E-CLASS/CLS	4,681	3,827	22.3%	41,192	41,403	-0.5%
S-CLASS	1,228	2,420	-49.3%	11,901	15,834	-24.8%
SLC	192	238	-19.3%	2,380	2,797	-14.9%
SL	331	299	10.7%	2,406	3,145	-23.5%
AMG GT	245	81	202.5%	1,144	1,040	10.0%
GLA	2,219	2,560	-13.3%	19,236	19,967	-3.7%
GLC	4,245	3,588	18.3%	37,134	39,978	-7.1%
GLE	4,817	4,042	19.2%	43,858	41,523	5.6%
GLS	2,920	2,828	3.3%	26,381	24,072	9.6%
G-CLASS	208	196	6.1%	3,519	3,171	11.0%
TOTAL	28,955	28,659	1.0%	271,205	277,863	-2.4%
Vans¹	2,446	2,724	-10.2%	27,673	27,880	-0.7%
smart	140	418	-66.5%	2,775	4,462	-37.8%
MBUSA Combined Total	Oct-17	Oct-16	Monthly %	YTD 2017	YTD 2016	Yearly %
GRAND TOTAL	31,541	31,801	-0.8%	301,653	310,205	-2.8%

¹ Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.