

Investor Relations Release

March 1, 2018

MERCEDES-BENZ USA POSTS BEST-EVER FEBRUARY SALES VOLUME WITH 24,760 UNITS

ATLANTA – Mercedes-Benz USA (MBUSA) today reported best-ever February sales of 24,760 units, increasing 1.0% from the 24,522 vehicles sold during the same month last year. Mercedes-Benz Vans also reported best-ever February sales with 3,028 units (up 20.5%) and smart reported 106 units, bringing the MBUSA grand total to 27,894 vehicles for the month, up 1.9% from the same month last year. On a year-to-date basis, Mercedes-Benz recorded sales of 50,067, adding 5,219 units for Vans and 211 vehicles for smart, MBUSA's year-to-date sales volume totaled 55,497 (up 0.4%).

“We're off to a solid start to what will be another successful year,” said Dietmar Exler, president and CEO of MBUSA. “Growing demand for the S-Class and GLC model lines helped us set a new record for February, and we look forward to a strong close to the first quarter.”

Mercedes-Benz volume leaders in February included the GLC, E-Class (including the CLS) and C-Class model lines. The GLC took the lead at 5,403, followed by E-Class sales of 4,312. The C-Class rounded out the top three with 3,947 units sold.

Mercedes-AMG high-performance models sold 2,469 units in February, with a total of 4,923 units sold year-to-date.

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 9,750 vehicles in February, compared to 10,075 vehicles sold during the same month last year.

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

If you have any questions, please contact our Investor Relations Team:

Bjoern Scheib

Tel. +49/711-17-95256

Lutz Deus

Tel. +49/711-17-92261

Christian Crusen

Tel. +49/711-17-97778

Rolf Bassermann

Tel. +49/711-17-95277

Julian Krell

Tel. +49/711-17-99320

Edith Callsen

Tel. +49/711-17-97366

Daniel Eichele

Tel. +49/711-17-92104

Johannes Schmalzriedt

Tel. +49/711-17-70314

E-mail: ir.dai@daimler.com

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MERCEDES-BENZ USA
Sales -- February 2018

Mercedes-Benz Passenger Vehicles	Feb-18	Feb-17	Monthly %	YTD 2018	YTD 2017	Yearly %
B-CLASS	49	56	-12.5%	89	109	-18.3%
CLA	1,512	1,526	-0.9%	3,506	2,931	19.6%
C-CLASS	3,947	6,145	-35.8%	8,366	12,598	-33.6%
E-CLASS/CLS	4,312	3,471	24.2%	8,411	7,626	10.3%
S-CLASS	1,369	1,002	36.6%	2,938	2,214	32.7%
SLC	195	268	-27.2%	362	504	-28.2%
SL	245	230	6.5%	413	462	-10.6%
AMG GT	138	93	48.4%	267	174	53.4%
GLA	1,860	2,194	-15.2%	4,270	4,201	1.6%
GLC	5,403	2,765	95.4%	10,196	5,830	74.9%
GLE	3,595	4,017	-10.5%	7,083	7,987	-11.3%
GLS	1,840	2,467	-25.4%	3,522	4,803	-26.7%
G-CLASS	295	288	2.4%	644	610	5.6%
TOTAL	24,760	24,522	1.0%	50,067	50,049	0.0%
Vans¹	3,028	2,513	20.5%	5,219	4,562	14.4%
smart	106	348	-69.5%	211	672	-68.6%
MBUSA Combined Total	Feb-18	Feb-17	Monthly %	YTD 2018	YTD 2017	Yearly %
GRAND TOTAL	27,894	27,383	1.9%	55,497	55,283	0.4%

¹ Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.

*out of production