

Investor Relations Release

April 3, 2018

MERCEDES-BENZ USA REPORTS MARCH SALES of 28,407 UNITS

ATLANTA – Mercedes-Benz USA (MBUSA) today reported March sales of 28,407 units. Mercedes-Benz Vans reported March sales of 2,967 units (up 3.3%) and smart reported 110 units, bringing the MBUSA grand total to 31,484 vehicles for the month. On a year-to-date basis, Mercedes-Benz recorded sales of 78,474, adding 8,186 units for Vans and 321 vehicles for smart. MBUSA's year-to-date sales volume totaled 86,981 compared with 87,635 for the same period in 2017.

“While winter storms in our Northeast region certainly impacted our totals, we continue to see strong gains for our GLC, GLA and S-Class model lines,” said Dietmar Exler, president and CEO of MBUSA. “We expect strong SUV demand, combined with our diverse product line up, to help propel additional growth in the second quarter.”

Mercedes-Benz volume leaders in March included the GLC, C-Class and GLE model lines. The GLC took the lead at 6,064, followed by C-Class sales of 4,984. The GLE rounded out the top three with 4,573 units sold.

Mercedes-AMG high-performance models sold 2,696 units in March, with a total of 7,619 units sold year-to-date.

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 10,554 vehicles in March, an increase of 6.5% compared to 9,907 vehicles sold during the same month last year.

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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MERCEDES-BENZ USA
Sales -- March 2018

Mercedes-Benz Passenger Vehicles	Mar-18	Mar-17	Monthly %	YTD 2018	YTD 2017	Yearly %
B-CLASS	33	50	-34.0%	122	159	-23.3%
CLA	1,949	1,079	80.6%	5,455	4,010	36.0%
C-CLASS	4,984	8,021	-37.9%	13,350	20,619	-35.3%
E-CLASS/CLS	4,024	4,690	-14.2%	12,435	12,316	1.0%
S-CLASS	1,627	1,434	13.5%	4,565	3,648	25.1%
SLC	224	361	-38.0%	586	865	-32.3%
SL	227	262	-13.4%	640	724	-11.6%
AMG GT	114	103	10.7%	381	277	37.5%
GLA	2,254	1,714	31.5%	6,524	5,915	10.3%
GLC	6,064	3,126	94.0%	16,260	8,956	81.6%
GLE	4,573	4,919	-7.0%	11,656	12,906	-9.7%
GLS	1,974	2,938	-32.8%	5,496	7,741	-29.0%
G-CLASS	360	395	-8.9%	1,004	1,005	-0.1%
TOTAL	28,407	29,092	-2.4%	78,474	79,141	-0.8%
Vans¹	2,967	2,871	3.3%	8,186	7,433	10.1%
smart	110	389	-71.7%	321	1,061	-69.7%
MBUSA Combined Total	Mar-18	Mar-17	Monthly %	YTD 2018	YTD 2017	Yearly %
GRAND TOTAL	31,484	32,352	-2.7%	86,981	87,635	-0.7%

¹ Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.