

Investor Relations Release

May 2, 2018

MERCEDES-BENZ USA REPORTS APRIL SALES of 27,207 UNITS, UP 1.0%

ATLANTA – Mercedes-Benz USA (MBUSA) today reported April sales of 27,207 units, an increase of 1.0% from the 26,932 vehicles sold during the same time period last year. Mercedes-Benz Vans reported best-ever April sales of 2,815 units (up 28.4%) and smart reported 93 units, bringing MBUSA to a grand total of 30,115 vehicles for the month (up 2.1%). On a year-to-date basis, Mercedes-Benz recorded sales of 105,681, adding 11,001 units for Vans and 414 vehicles for smart, MBUSA's year-to-date sales volume totaled 117,096.

“April sales are leading us into a solid second quarter,” said Dietmar Exler, president and CEO of MBUSA. “We continue to see strong demand for our SUVs, and our increasingly diverse product line up will continue this momentum as we enter into the summer months.”

Mercedes-Benz volume leaders in April included the GLC, C-Class and GLE model lines. The GLC took the lead at 5,853, followed by C-Class sales of 5,148. The GLE rounded out the top three with 4,110 units sold.

Mercedes-AMG high-performance models sold 2,707 units in April, with a total of 10,326 units sold year-to-date.

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 9,294 vehicles in April, compared to 9,874 vehicles sold during the same month last year. On a year-to-date basis, MBCPO sold 39,035 vehicles, a decrease of 3.3% over 2017 (40,352).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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MERCEDES-BENZ USA
Sales -- April 2018

Mercedes-Benz Passenger Vehicles	Apr-18	Apr-17	Monthly %	YTD 2018	YTD 2017	Yearly %
B-CLASS	7	66	-89.4%	129	225	-42.7%
CLA	1,910	1,067	79.0%	7,365	5,077	45.1%
C-CLASS	5,148	7,821	-34.2%	18,498	28,440	-35.0%
E-CLASS/CLS	3,945	4,059	-2.8%	16,380	16,375	0.0%
S-CLASS	1,535	1,491	3.0%	6,100	5,139	18.7%
SLC/SLK	197	326	-39.6%	783	1,191	-34.3%
SL	202	270	-25.2%	842	994	-15.3%
AMG GT	178	87	104.6%	559	364	53.6%
GLA	2,011	1,339	50.2%	8,535	7,254	17.7%
GLC	5,853	3,305	77.1%	22,113	12,261	80.4%
GLE	4,110	4,468	-8.0%	15,766	17,374	-9.3%
GLS	1,794	2,265	-20.8%	7,290	10,006	-27.1%
G-CLASS	317	368	-13.9%	1,321	1,373	-3.8%
TOTAL	27,207	26,932	1.0%	105,681	106,073	-0.4%
Vans¹	2,815	2,193	28.4%	11,001	9,626	14.3%
smart	93	365	-74.5%	414	1,426	-71.0%
MBUSA Combined Total	Apr-18	Apr-17	Monthly %	YTD 2018	YTD 2017	Yearly %
GRAND TOTAL	30,115	29,490	2.1%	117,096	117,125	0.0%

¹ Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.