

## Investor Relations Release

June 1, 2018

## **MERCEDES-BENZ USA REPORTS MAY SALES of 26,976 UNITS**

ATLANTA – Mercedes-Benz USA (MBUSA) today reported May sales of 26,976 units, an increase of 0.3% from the 26,893 vehicles sold during the same time period last year. Mercedes-Benz Vans reported best-ever May sales of 3,101 units (up 1.1%) and smart reported 110 units, bringing MBUSA to a grand total of 30,187 vehicles for the month. On a year-to-date basis, Mercedes-Benz recorded sales of 132,657, adding 14,102 units for Vans and 524 vehicles for smart, MBUSA's year-to-date sales volume totaled 147,283.

“May sales indicate summer sales are off to a solid start,” said Dietmar Exler, president and CEO of MBUSA. “With the arrival of more new models later this year, we’re ideally positioned to take advantage of the strengthening market.”

Mercedes-Benz volume leaders in May included the GLC, C-Class and GLE model lines. The GLC took the lead at 6,424, followed by C-Class sales of 5,419. The GLE rounded out the top three with 3,657 units sold.

Mercedes-AMG high-performance models sold 2,628 units in May, with a total of 12,954 units sold year-to-date.

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 12,036 vehicles in May, an increase of 10.6% compared to 10,887 vehicles sold during the same month last year. On a year-to-date basis, MBCPO sold 51,071 vehicles, a decrease of 0.3% over 2017 (51,239).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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MERCEDES-BENZ USA  
Sales -- May 2018

Mercedes-Benz Passenger Vehicles	May-18	May-17	Monthly %	YTD 2018	YTD 2017	Yearly %
<b>B-CLASS</b>	3	46	-93.5%	132	271	-51.3%
<b>CLA</b>	2,257	1,310	72.3%	9,622	6,387	50.6%
<b>C-CLASS</b>	5,419	6,996	-22.5%	23,917	35,436	-32.5%
<b>E-CLASS/CLS</b>	3,625	4,068	-10.9%	20,005	20,443	-2.1%
<b>S-CLASS</b>	1,169	1,275	-8.3%	7,269	6,414	13.3%
<b>SLC</b>	263	224	17.4%	1,046	1,415	-26.1%
<b>SL</b>	206	235	-12.3%	1,048	1,229	-14.7%
<b>AMG GT</b>	201	59	240.7%	760	423	79.7%
<b>GLA</b>	1,905	1,025	85.9%	10,440	8,279	26.1%
<b>GLC</b>	6,424	3,737	71.9%	28,537	15,998	78.4%
<b>GLE</b>	3,657	4,631	-21.0%	19,423	22,005	-11.7%
<b>GLS</b>	1,553	2,864	-45.8%	8,843	12,870	-31.3%
<b>G-CLASS</b>	294	423	-30.5%	1,615	1,796	-10.1%
<b>TOTAL</b>	<b>26,976</b>	<b>26,893</b>	<b>0.3%</b>	<b>132,657</b>	<b>132,966</b>	<b>-0.2%</b>
<b>Vans<sup>1</sup></b>	<b>3,101</b>	<b>3,066</b>	<b>1.1%</b>	<b>14,102</b>	<b>12,692</b>	<b>11.1%</b>
<b>smart</b>	<b>110</b>	<b>331</b>	<b>-66.8%</b>	<b>524</b>	<b>1,757</b>	<b>-70.2%</b>
<b>MBUSA Combined Total</b>	<b>May-18</b>	<b>May-17</b>	<b>Monthly %</b>	<b>YTD 2018</b>	<b>YTD 2017</b>	<b>Yearly %</b>
<b>GRAND TOTAL</b>	<b>30,187</b>	<b>30,290</b>	<b>-0.3%</b>	<b>147,283</b>	<b>147,415</b>	<b>-0.1%</b>

<sup>1</sup> Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.