

Investor Relations Release

July 3, 2018

MERCEDES-BENZ USA REPORTS JUNE SALES of 29,125 UNITS

ATLANTA – Mercedes-Benz USA (MBUSA) today reported June sales of 26,191 Mercedes-Benz models, a decrease of 9.7% from the best-ever June sales reported during the same time period last year at 28,994 vehicles sold. Mercedes-Benz Vans reported June sales of 2,808 units and smart reported 126 units, bringing MBUSA to a grand total of 29,125 vehicles for the month. On a year-to-date basis, Mercedes-Benz recorded sales of 158,848, adding 16,910 units for Vans and 650 vehicles for smart, MBUSA's year-to-date sales volume totaled 176,408, a decrease of 1.9% from last year.

“June sales were mainly impacted by limited availability of our larger SUVs, the GLE and GLS, whose production was affected by a fire at a supplier facility in May,” said Dietmar Exler, president and CEO of MBUSA.

Mercedes-Benz volume leaders in June included the GLC, C-Class and E-Class model lines. The GLC continues to build sales momentum month-over-month coming in at 6,608, followed by C-Class sales of 5,742. The E-Class rounded out the top three with 3,435 units sold.

Mercedes-AMG high-performance models sold 2,366 units in June, with a total of 15,320 units sold year-to-date.

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 11,050 vehicles in June, an increase of 23.4% when compared to the same month last year (8,954). On a year-to-date basis, MBCPO sold 62,121 vehicles, an increase of 3.2% over 2017 (60,193).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

If you have any questions, please contact our Investor Relations Team:

<https://www.daimler.com/investors/services/contacts.html>

E-mail: ir.dai@daimler.com

Fax: +49 (0) 711 17 94075

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MERCEDES-BENZ USA
Sales -- June 2018

Mercedes-Benz Passenger Vehicles	Jun-18	Jun-17	Monthly %	YTD 2018	YTD 2017	Yearly %
B-CLASS	0	46	-100.0%	132	317	-58.4%
CLA	2,094	2,118	-1.1%	11,716	8,505	37.8%
C-CLASS	5,742	7,116	-19.3%	29,659	42,552	-30.3%
E-CLASS/CLS	3,435	4,316	-20.4%	23,440	24,759	-5.3%
S-CLASS	1,156	1,169	-1.1%	8,425	7,583	11.1%
SLC	135	201	-32.8%	1,181	1,616	-26.9%
SL	208	221	-5.9%	1,256	1,450	-13.4%
AMG GT	154	118	30.5%	914	541	68.9%
GLA	1,722	2,081	-17.3%	12,162	10,360	17.4%
GLC	6,608	3,729	77.2%	35,145	19,727	78.2%
GLE	3,318	4,824	-31.2%	22,741	26,825	-15.2%
GLS	1,356	2,656	-48.9%	10,199	15,530	-34.3%
G-CLASS	263	399	-34.1%	1,878	2,195	-14.4%
TOTAL	26,191	28,994	-9.7%	158,848	161,960	-1.9%
Vans¹	2,808	3,108	-9.7%	16,910	15,800	7.0%
smart	126	226	-44.2%	650	1,983	-67.2%
MBUSA Combined Total	Jun-18	Jun-17	Monthly %	YTD 2018	YTD 2017	Yearly %
GRAND TOTAL	29,125	32,328	-9.9%	176,408	179,743	-1.9%

¹ Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.