

Investor Relations Release

October 2, 2018

MERCEDES-BENZ USA REPORTS SEPTEMBER SALES of 26,169 UNITS

Mercedes-Benz Vans posts best-ever month

ATLANTA – Mercedes-Benz USA (MBUSA) today reported September sales of 26,169 Mercedes-Benz models, a decrease of 9.8% from September 2017. Mercedes-Benz Vans reported best-ever month of 4,448 units (up 44.0%) and smart reported 98 units, bringing MBUSA to a grand total of 30,715 vehicles for the month. On a year-to-date basis, sales of Mercedes-Benz vehicles totaled 225,384, with an additional 28,023 units for Vans and 959 vehicles for smart, bringing the sales volume to 254,366, a decrease of 5.8% from last year.

“Customer demand remains consistently strong, but our inventory levels are still impacted by delays in availability of many of our most popular 2019 models,” said Dietmar Exler, president and CEO of MBUSA. “We expect increased availability throughout October and for the remainder of the year.”

Mercedes-Benz volume leaders in September included the GLC, C-Class and E-Class model lines. The GLC took the lead at 6,070, followed by C-Class sales of 4,682. The E-Class rounded out the top three with 4,072 units sold.

September sales of Mercedes-AMG high-performance totaled 1,378 units, with 20,738 vehicles sold year-to-date.

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 10,274 vehicles in September, an increase of 17.8% when compared to the same month last year (8,725). On a year-to-date basis, MBCPO sold 95,569 vehicles, an increase of 9.0% over 2017 (87,677).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates and tariff regulations; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

If you have any questions, please contact our Investor Relations Team:

<https://www.daimler.com/investors/services/contacts.html>

E-mail: ir.dai@daimler.com

Fax: +49 (0) 711 17 94075

For an overview of major roadshows and conferences please see:

<https://www.daimler.com/investors/events/roadshows>

MERCEDES-BENZ USA
Sales -- September 2018

Mercedes-Benz Passenger Vehicles	Sep 18	Sep 17	Monthly %	YTD 2018	YTD 2017	Yearly %
B-CLASS*	0	87	-100.0%	133	543	-75.5%
CLA	2,377	2,034	16.9%	17,148	14,692	16.7%
C-CLASS	4,682	6,194	-24.4%	42,252	58,959	-28.3%
E-CLASS/CLS	4,072	4,166	-2.3%	32,013	36,511	-12.3%
S-CLASS	684	1,053	-35.0%	10,334	10,673	-3.2%
SLC	125	195	-35.9%	1,506	2,188	-31.2%
SL	134	261	-48.7%	1,569	2,075	-24.4%
AMG GT	89	60	48.3%	1,207	896	34.7%
GLA	2,436	2,440	-0.2%	17,235	17,017	1.3%
GLC	6,070	4,662	30.2%	50,585	32,889	53.8%
GLE	3,807	4,583	-16.9%	34,617	39,035	-11.3%
GLS	1,554	2,922	-46.8%	14,405	23,461	-38.6%
G-CLASS	139	351	-60.4%	2,380	3,311	-28.1%
TOTAL	26,169	29,008	-9.8%	225,384	242,250	-7.0%
Vans¹	4,448	3,088	44.0%	28,023	25,227	11.1%
smart	98	241	-59.3%	959	2,635	-63.6%
MBUSA Combined Total	Sep 18	Sep 17	Monthly %	YTD 2018	YTD 2017	Yearly %
GRAND TOTAL	30,715	32,337	-5.0%	254,366	270,112	-5.8%

*Discontinued model

¹Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.