

## Investor Relations Release

February 1, 2019

## MERCEDES-BENZ USA REPORTS JANUARY SALES of 22,507 UNITS

ATLANTA – Mercedes-Benz USA (MBUSA) today reported January sales of 22,507 Mercedes-Benz models. Mercedes-Benz Vans reported January sales with 1,214 units and smart reported 83 units, bringing MBUSA to a grand total of 23,804 vehicles for the month.

“Our January performance was affected by a number of factors including extreme weather in key markets,” said Dietmar Exler, president and CEO of MBUSA. “We anticipate a strong rebound with the arrival of several new models this year including the all new A-Class sedan and GLE.”

Mercedes-Benz volume leaders in January included the GLC, C-Class and E-Class model lines. The GLC took the lead at 4,908, followed by C-Class sales of 4,676. The E-Class rounded out the top three with 3,258 units sold.

January sales of Mercedes-AMG high-performance models totaled 2,882 units, up 17.4% compared to the same month last year.

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 10,143 vehicles in January, an increase of 7.5% when compared to the same month last year (9,437).

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates and tariff regulations; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

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MERCEDES-BENZ USA  
Sales -- January 2019

Mercedes-Benz Passenger Vehicles	Jan-19	Jan-18	Monthly %	YTD 2019	YTD 2018	Yearly %
<b>B-CLASS</b>	1	40	-	1	40	-
CLA	2,278	1,994	14.2%	2,278	1,994	14.2%
<b>C-CLASS</b>	4,676	4,419	5.8%	4,676	4,419	5.8%
<b>E-CLASS/CLS</b>	3,258	4,099	-20.5%	3,258	4,099	-20.5%
<b>S-CLASS</b>	886	1,569	-43.5%	886	1,569	-43.5%
SLC	122	167	-26.9%	122	167	-26.9%
SL	116	168	-31.0%	116	168	-31.0%
<b>AMG GT</b>	83	129	-35.7%	83	129	-35.7%
GLA	1,603	2,410	-33.5%	1,603	2,410	-33.5%
GLC	4,908	4,793	2.4%	4,908	4,793	2.4%
GLE	2,142	3,488	-38.6%	2,142	3,488	-38.6%
GLS	2,007	1,682	19.3%	2,007	1,682	19.3%
<b>G-CLASS</b>	427	349	22.3%	427	349	22.3%
<b>TOTAL</b>	<b>22,507</b>	<b>25,307</b>	<b>-11.1%</b>	<b>22,507</b>	<b>25,307</b>	<b>-11.1%</b>
<b>Vans<sup>1</sup></b>	<b>1,214</b>	<b>2,191</b>	<b>-44.6%</b>	<b>1,214</b>	<b>2,191</b>	<b>-44.6%</b>
<b>smart</b>	<b>83</b>	<b>105</b>	<b>-21.0%</b>	<b>83</b>	<b>105</b>	<b>-21.0%</b>
<b>MBUSA Combined Total</b>	<b>Jan-19</b>	<b>Jan-18</b>	<b>Monthly %</b>	<b>YTD 2019</b>	<b>YTD 2018</b>	<b>Yearly %</b>
<b>GRAND TOTAL</b>	<b>23,804</b>	<b>27,603</b>	<b>-13.8%</b>	<b>23,804</b>	<b>27,603</b>	<b>-13.8%</b>

<sup>1</sup> Mercedes-Benz, Freightliner Sprinter and Metris Vans are sold and marketed in the U.S. by Mercedes-Benz USA and Daimler Vans USA, respectively.